Session Flow







Warm ups
Foresight 101
8:00 am

Era- Change Breakouts 9:15 am Drivers of Change 10:00 am



Scanning for Signals
1:00 pm



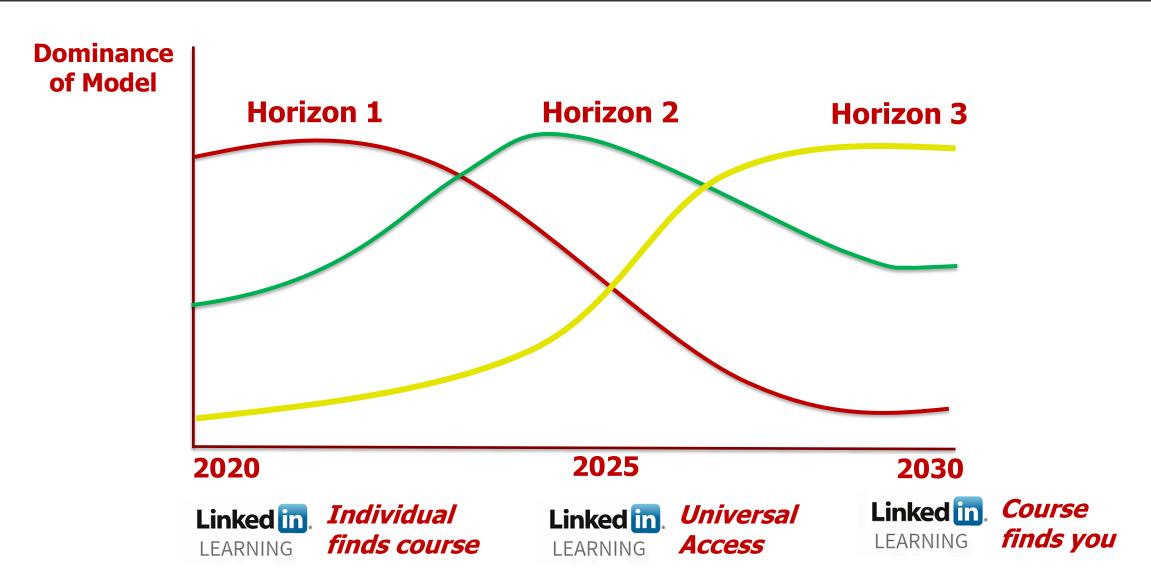
Turning Signals into Stories
2:00 pm



2.45 0.00

2:45 pm

Three Horizon Thinking



CHALLENGE OF TALKING ABOUT THE FUTURE

Addressing Foundations



Purpose, Happiness vs Helplessness



Self-Work on Equity & Justice



Feeling 'Futuristic'



Techno-Solutions



Empowered Self





Growth



SCANNING WIDELY ACROSS THEMES



Scanning for Signals
Across S.T.E.E.P.
Categories of Change



Identifying S.T.E.E.P. Dynamics of Change



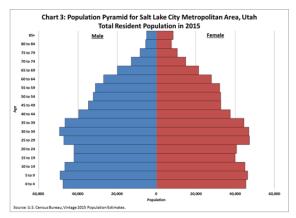
Listed below are several factors that might have an impact on the future. Thinking about your organization's area of operation, how much a factor to you think each of the following will have on shaping your organization's future over the next ten years

	NO IMPACT	SOME IMPACT	MODERATE IMPACT	SIGNIFICANT IMPACT	NOT SURE	TOTAL	WEIGHTED AVERAGE
Demographics	0.00%	15.38% 2	38.46% 5	38.46% 5	7.69% 1	13	3.62
Culture (values, attitudes, etc.)	0.00%	0.00%	15.38% 2	76.92% 10	7.69% 1	13	4.15
Technology	0.00%	0.00%	7. 69% 1	92.31% 12	0.00%	13	3.92
Economics	0.00%	7.69% 1	53.85% 7	38.46% 5	0.00%	13	3.31
Environment	7.69% 1	23.08% 3	15.38% 2	46.15% 6	7.69% 1	13	3.46
Politics/Government	0.00%	23.08% 3	38.46% 5	38.46% 5	0.00%	13	3.15

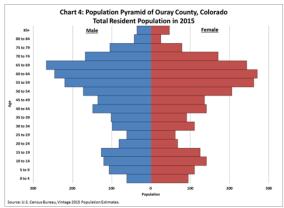
STEEP: Social Transitions (Demographics & Culture)



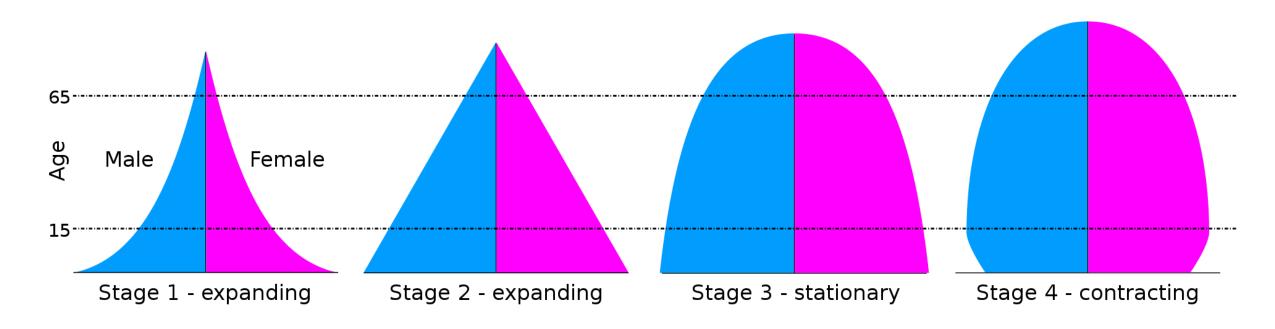
Metropolitan Pyramids



Rural & Small Town Pyramids



DEMOGRAPHICS AS DESTINY (?)

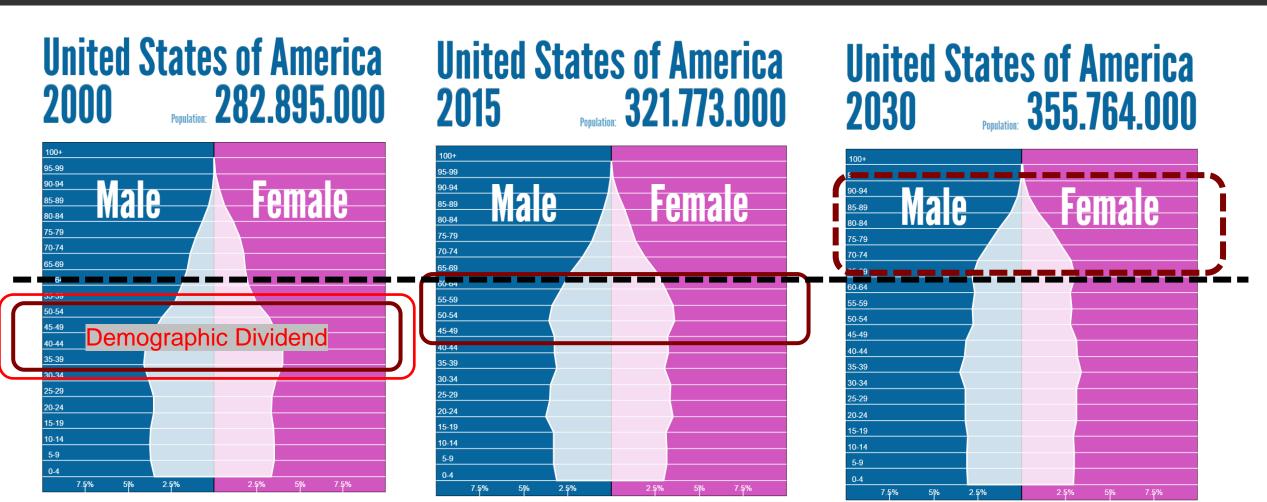


Sector Implications for: Rural vs Urban Industry Make-up

Labor Markets Infrastructure Spending

Education and Labor Electorate Sentiment

POLICY & SOCIALS NORMS IN TRANSITION



Source: populationpyramid.net

RURAL VS METRO IMPLICATIONS

60,000

40,000

Metropolitan Pyramids

Chart 3: Population Pyramid for Salt Lake City Metropolitan Area, Utah **Total Resident Population in 2015 Female** 85+ Male 80 to 84 75 to 79 70 to 74 65 to 69 60 to 64 55 to 59 50 to 54 45 to 49 40 to 44 35 to 39 30 to 34 25 to 29 20 to 24 15 to 19 10 to 14 5 to 9 0 to 4

0

Population

20,000

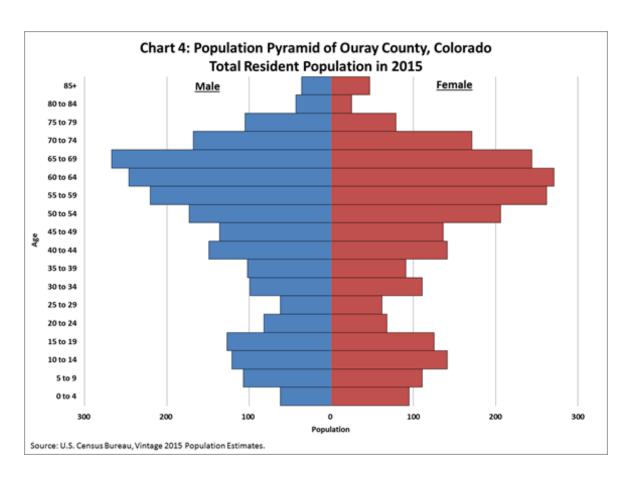
20,000

40,000

Source: U.S. Census Bureau, Vintage 2015 Population Estimates.

60,000

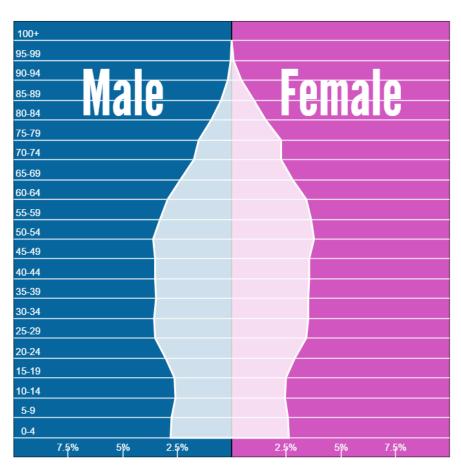
Rural & Small Town Pyramids



EU CHALLENGE OF AGING

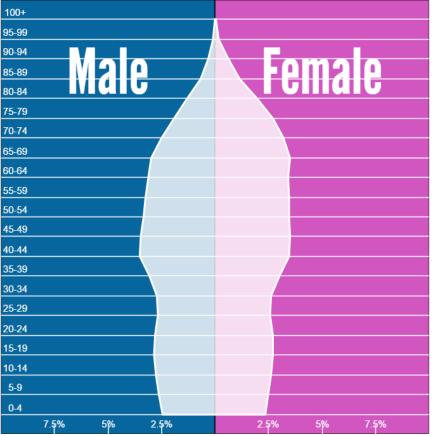
EUROPE 2015

738.442.000



EUROPE 2030

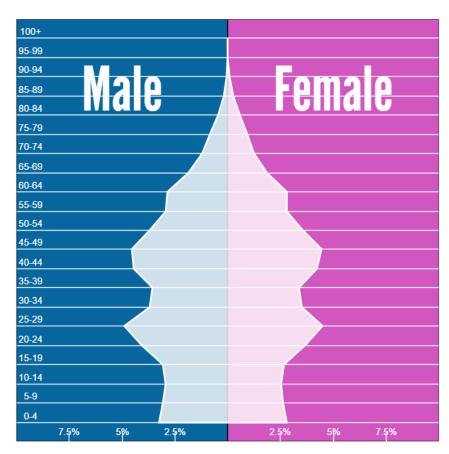
733.929.000



CHINA GETS OLD, NOT YET RICH

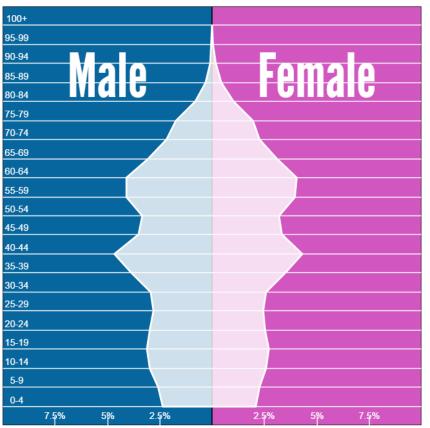
China 2015

Population: 1.376.048.000



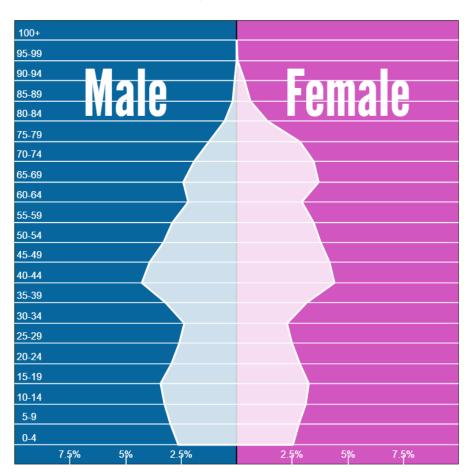
China 2030

Population: 1.415.545.000



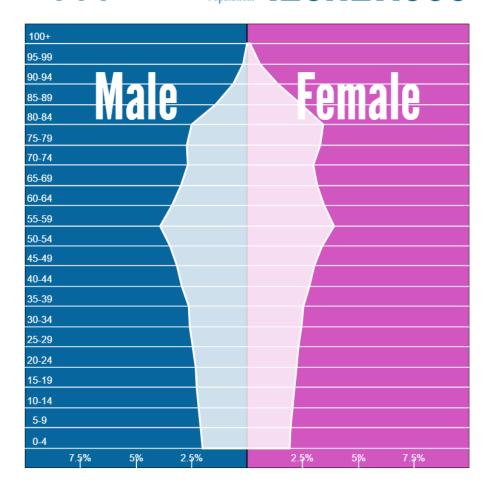
AGING ELECTORATES IN REGIONAL POWERS

Russian Federation 2030 138.652.000



Japan 2030

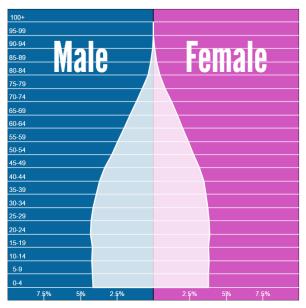
ation: 120.127.000



INVESTING IN FUTURE DIVIDENDS

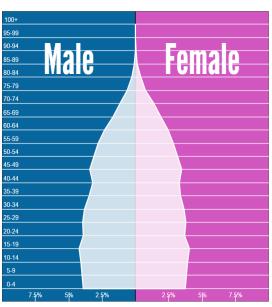


Population: **1.527.657.000**

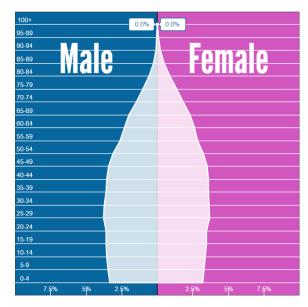


Indonesia

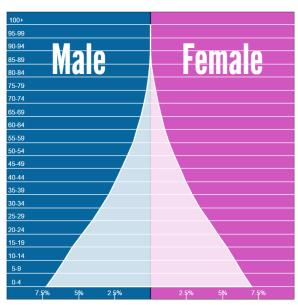
2030 295.481.000



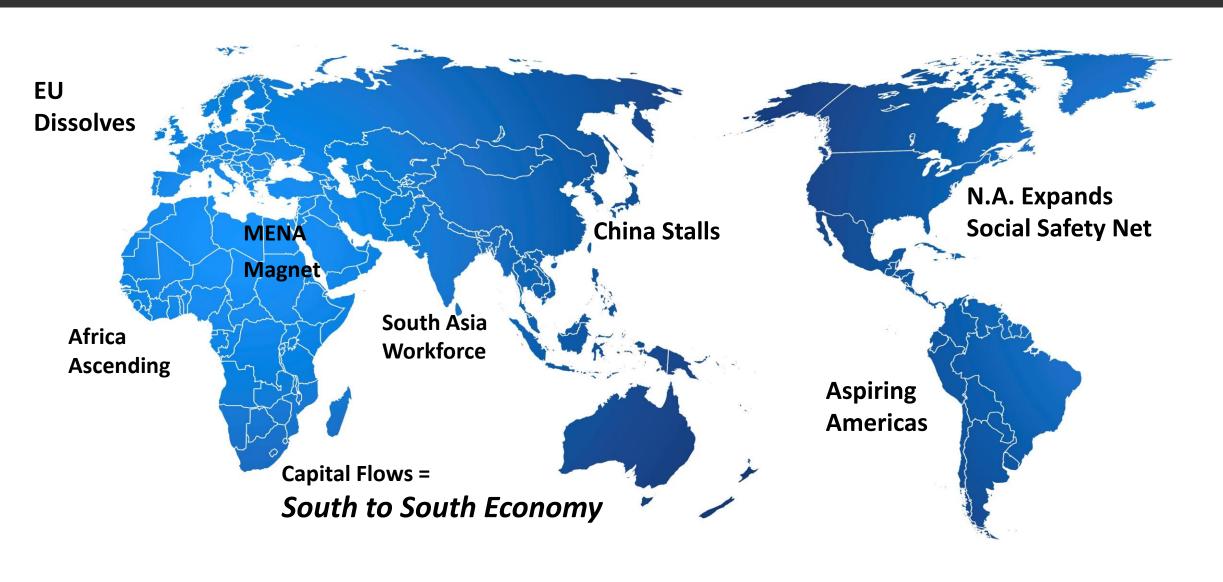
South America 2030 470.965.000



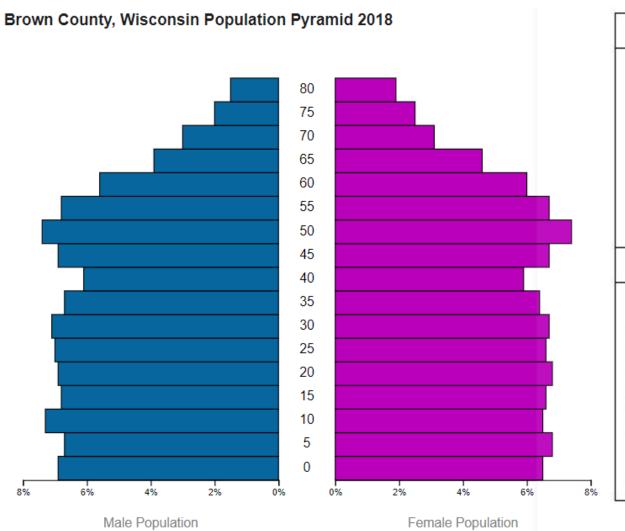
Sub-Saharan Africa 2030 Population: 1.396.853.000

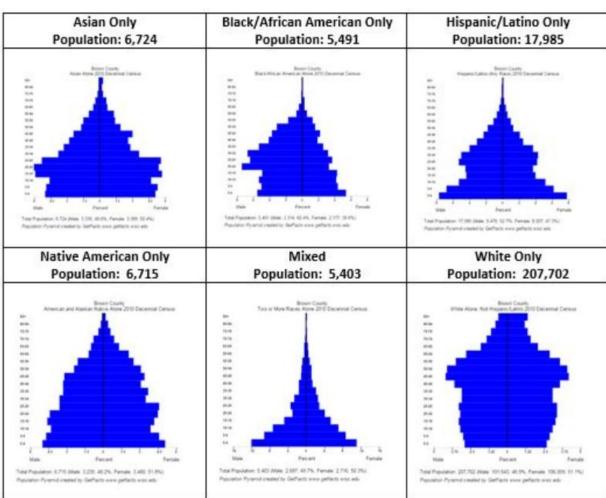


DEMOGRAPHIC DESTINIES?



OUR DEMOGRAPHIC DESTINITES?



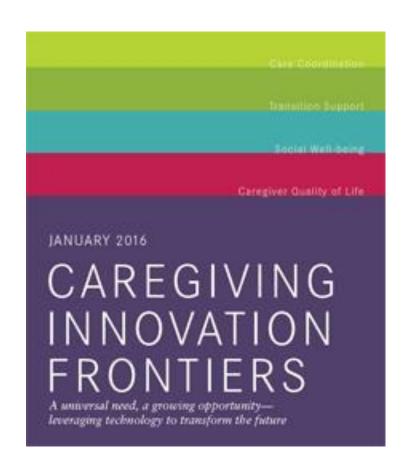


CAREGIVER SOLUTIONS

AARP Report Finds
Caregiving Market Will
Grow 13% To Become
\$279 Billion Disruptive
Opportunity 2016-2020



One-in-four of the nearly 40 million family caregivers in America is a millennial.



45 million unpaid caregivers by 2020

Gen Z Electorate (Progressive)



Climate Solutions



Criminal Justice Reform



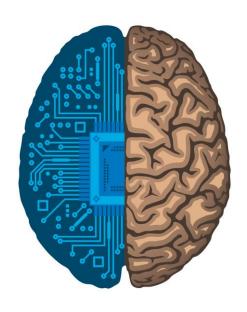
Mental Health

DEMOGRAPHICS

How might demographic transitions have an impact on your organization?



STEEP: TECHNOLOGY TRANSITIONS



InfoTech Regtech NeuroTech



Bio / Life Science Materials Engineering



Autonomous Systems
Blockchain / Crypto Assets

Future of Data & Analytics

Roadmap for Business Intelligence

☐ Descriptive Analytics

Reporting Tools; KPI Dashboards

□ Predictive Analytics

Forecasting; Decision Support

☐ Prescriptive Analytics
Guiding Outcomes

& Value Offering **Competitive Advantage**

Prescriptive Analytics What should happen...

Predictive Analytics

What might happen...

Descriptive Analytics

What happened...

Complexity of Data & Member Relationship Management

STEEP: ECONOMIC DRIVERS OF CHANGE



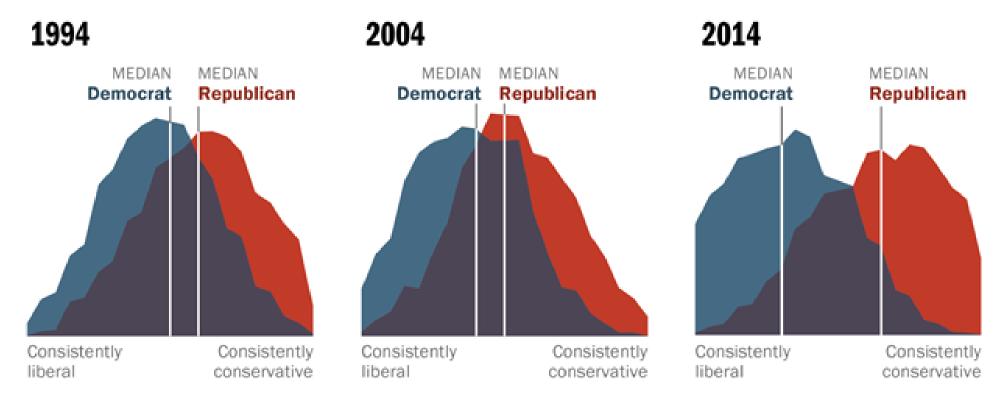
STEEP: ENVIRONMENTAL & NATURAL RESOURCES



STEEP: POLITICAL & LEGAL

Democrats and Republicans More Ideologically Divided than in the Past

Distribution of Democrats and Republicans on a 10-item scale of political values



Source: 2014 Political Polarization in the American Public

Notes: Ideological consistency based on a scale of 10 political values questions (see Appendix A). The blue area in this chart represents the ideological distribution of Democrats; the red area of Republicans. The overlap of these two distributions is shaded purple. Republicans include Republican-leaning independents; Democrats include Democratic-leaning independents (see Appendix B).

PEW RESEARCH CENTER

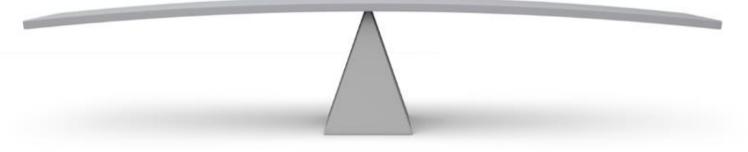
Bringing Foresight to Our Organizations

Value of Process

(Tools, Techniques, Behaviors)

Value of Content

(Domain expertise; Knowledge)



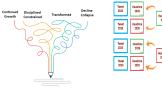
The Foundation is Scanning for Signals of Change

Expand: Our Capacity for Horizon Scanning











Four Futures

Futures Wheel



Trend Card Decks



Framework Forecast

Defining Scope of Change

Expanding Signal Sources

Building an Archive Library of Signals

Turning Signals
Into Stories

Scanning for Signals of Change

Strap on the Fitbit: John Hancock to sell only interactive life insurance

Suzanne Barlyn

BUSINESS NEWS SEPTEMBER 19, 2018



Signals

(Reuters) - John Hancock, one of the oldest and largest North American life insurers, will stop underwriting traditional life insurance and instead sell only interactive policies that track fitness and health data through wearable devices and smartphones, the company said on Wednesday.

Signal: Social Prescriptions

A Museum Hires a Full-time Therapist

Is a museum visit just what the doctor ordered? In Montreal, medical professionals can prescribe you a museum visit. There's also a full-time art therapist on staff.

In Canada, an incredible new program allows doctors to prescribe museum visits to their patients. Hyperallergic's Zachary Small visited the Montreal Museum of Fine Arts to talk with Stephen Legari, the first full-time art therapist on staff at a North American museum (he sees 1,200 patients a year), about his work in the city's encyclopedic museum and what role art can plan in healing.

It's a fascinating story that might also point to new possibilities for art museums eager to play important roles in their local communities by teaching people to learn from and engage with art.

How might 'social prescriptions' change mental health service options?

Signal: Education & Learning Data



JUDGING SIGNALS OF CHANGE

Scanning: Criteria and Considerations

Signals may be judged on the following elements:

- Source Credibility
- Newness/Uniqueness
- Degree of Uncertainty
- □ Degree of Impact
- ☐ Momentum (e.g. slowing down, speeding up)

APPLYING SIGNALS OF CHANGE

When applied to scenario thinking or customer research a *signal* may do one of three things:

- □Confirm assumptions of one scenario outcome
- □ Diminish the likelihood of a particular scenario
- **Create** a new scenario to consider

Avoid Excessive Outsource of Insight Creatione

Change Behavior Shift Mindset

Vs

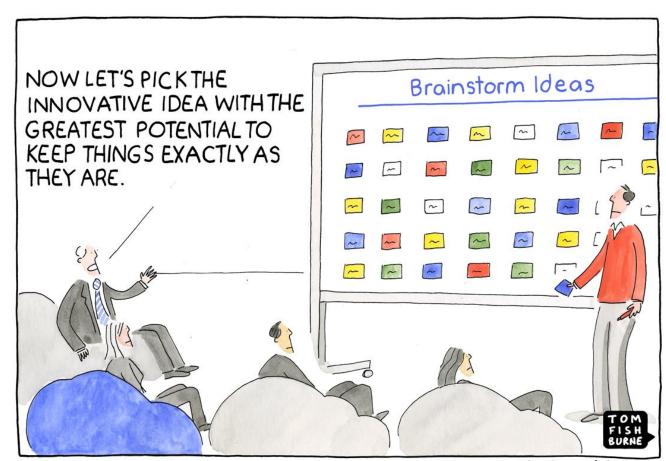
Scanning to Check the Box



The Big Picture: Potential Pitfalls

Seeing Signals and wanting to:

- ☐ Pick the winner
- ☐ Figure out the answer
- ☐ Act right now
- ☐ Hit Home Run
- ☐ Skip over what we don't understand



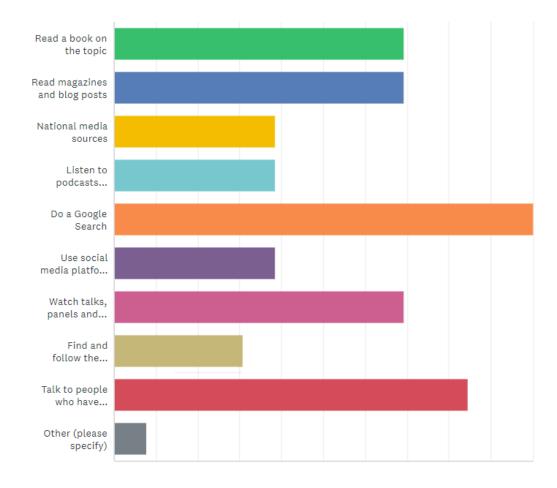
@ marketoonist.com

Every day I make an effort to go toward what I don't understand.

Yo-Yo Ma

When I want to learn about a new topic – my preference is to (Check all that apply)

Answered: 13 Skipped: 0



ANSWER CHOICES	RESPONS	RESPONSES	
Read a book on the topic	69.23%	9	
Read magazines and blog posts	69.23%	9	
National media sources	38.46%	5	
Listen to podcasts (audio)	38.46%	5	
Do a Google Search	100.00%	13	
Use social media platforms (Facebook, Twitter, Instagram, etc.)	38.46%	5	
Watch talks, panels and interviews	69.23%	9	
Find and follow the community of innovators driving the change	30.77%	4	
Talk to people who have insight	84.62%	11	
Other (please specify) Res	sponses 7.69%	1	
Total Respondents: 13			

I regularly look for information and inspiration on..... (Check all that apply)

Answered: 13 Skipped: 0

0%

10%

30%

40%

50%

60%

70%

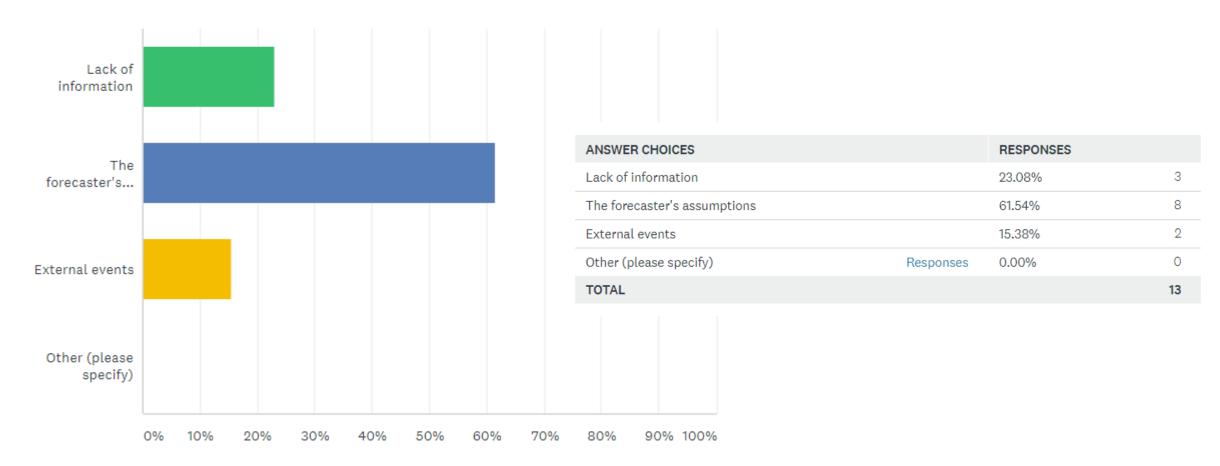
80%

90% 100%



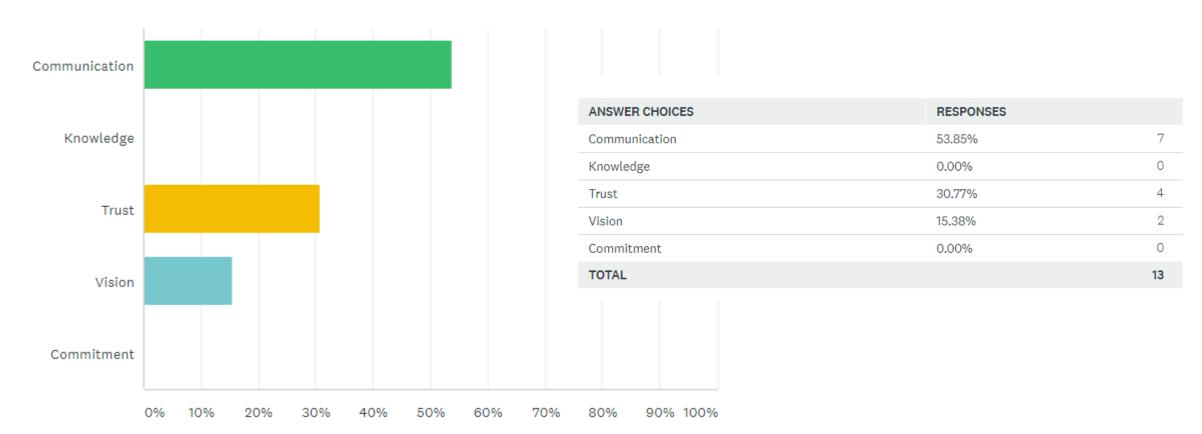
Which is the most serious cause of forecasting errors?





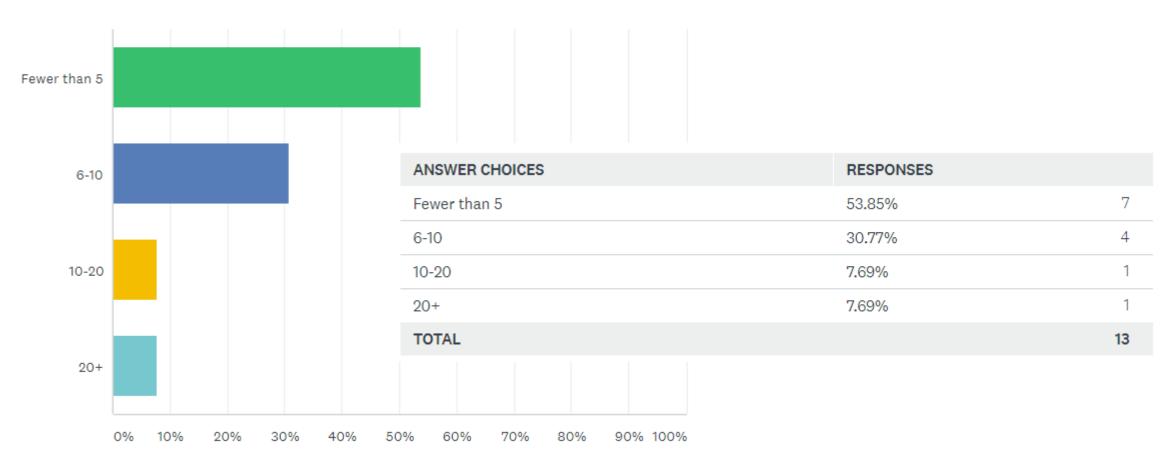
Which is the most frequently overlooked characteristic of successful change?

Answered: 13 Skipped: 0



On average, how many interesting stories about change (the future) do you find per week.

Answered: 13 Skipped: 0



Bringing Foresight into Our Org & Clients

Value of Process

(Tools, Techniques, Behaviors)

Value of Content

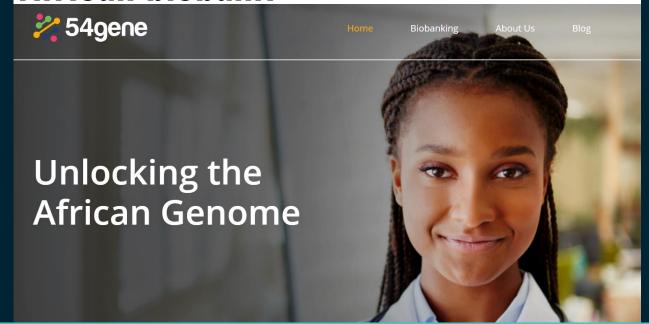
(Domain expertise; Knowledge)



The Foundation is Scanning for Signals of Change

Signal: Value of Diverse Datasets

Nigerian startup to add African DNA to research as it builds world's first pan-African biobank



How might we build digital foundations for social and market transformations?

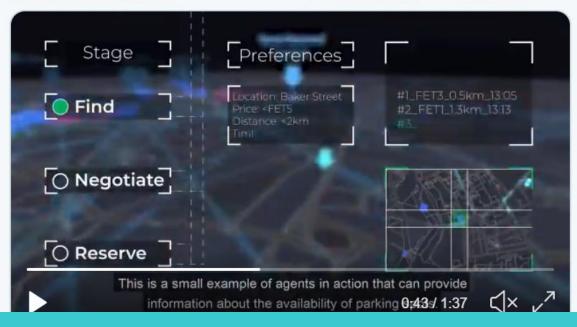
Signal: AI Agents as Economic Actors



Fetch.AI @Fetch_AI · 59m

Another real-world demo showing how @Fetch_Al's #IntelligentBlockchain will make your life better.

Lead research scientist @marcin_abram explains how our #AutonomousAgents detect the availability of #parking spaces





How might we help customers create solutions for new types of Bot-based economic exchanges?

Signal: Platforms Meet Call for Social Change



'Hey Siri, I'm getting pulled over' shortcut makes it easy to record police

It's free to download and takes just a few minutes to set up

By James Vincent | Jun 17, 2020, 7:28am EDT







How might solutions be used across social movements? Liabilities? Alignment on purpose?

Signal: Micro Fulfillment Centers



THE WALL STREET JOURNAL.

Grocery Delivery Goes Small With Micro-Fulfillment Centers

Companies trying to get closer to customers and keep costs down turn to smaller sites heavy with automation







Signal: Ghost Kitchens (+ Other Sectors)

The New York Times

Farm to Table? More Like Ghost

Kitchen to Sofa

The new hunger games are here!



Food delivery professionals zip in and out of Zuul with orders from brands like Sweetgreen, Junzi and Stone Bridge Pizza and Salad. Andrew White for The New York Times

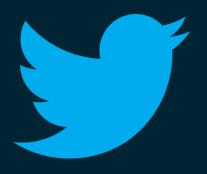
Expanding Sources for Signals







The Case for Twitter



Thought Leaders
Who Share

Follow

Share Tweet via... Pin to your profile Mute this conversation **Delete Tweet** Cancel

Step #1: Understand Language of Change



Hash Tags Help Build Your 'Follow' • Network + Sources •

Task Goal for Your Domain:

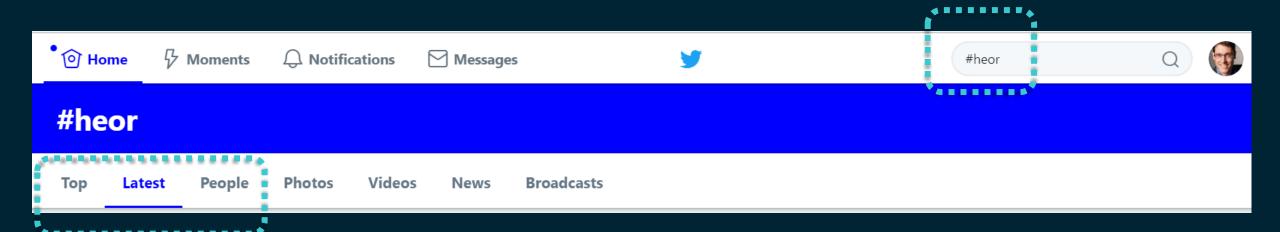
Identify 10 hash tags for consideration

Starter Hash Tag List:

- #futureofwork
- #AI
- #techlash
- #algobias
- #automation
- #WFH



Step #2: Use Search Filters



Step #3: Follow People



Carolyn McClanahan

@CarolynMcC

Financial planner, physician. Discuss money/health/death/aging/health reform. Funny. Unbridled. Work- Life Planning Partners. Write- @finplan @Forbes @CNBC

- Florida
- & whealthcareplan.com
- Joined March 2009

Tweet to Carolyn McClanahan



Tweets 35.3K

Following 2,095

Followers Likes 8.930 15.6K

Lists 10

Tweets

Tweets & replies

Media



Sydney Lupkin 🤣

@slupkin

Correspondent at Kaiser Health News. Past: VICE News, MedPage Today, ABC News // DM for Signal





Population Health @JeffersonJCPH

Jefferson College of Population Health prepares leaders to develop, implement, and evaluate health policies and systems that improve the health of populations.

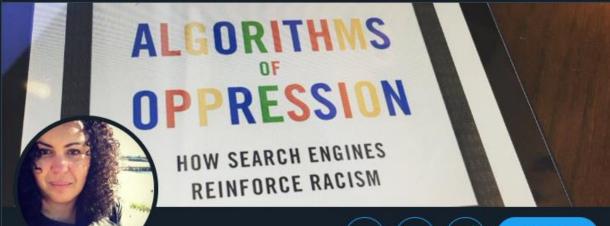


kris venne @krisvenne

Director of Wealth Management @ritholtzwealth

Tip: Find People Who Are 'Nodes'













Safiya Umoja Noble PhD

@safiyanoble

New book, Algorithms of Oppression bit.ly/AlgorithmsOpp also avail on Audible & Kindle. Researcher, professor @UCLA, expert on racism, sexism, & tech.

10.3K Following 27.9K Followers



Followed by Elad Verbin, Al Now Institute, and 84 others you follow

Followers you know

Followers

Following



Ashleigh Weeden

@ashleighweede

Follow

Rural Futurist. Community Builder. Nerdy Spice. Skeptical. Curious. Adventurer. Feminist. She/Her. PhD Candidate @uofg @SEDRD. Fortuna fortes adiuvat.



Stephanie MacLellan

@smaclellan

Follow

Digital Democracy fellow, @ppforumca. Research and analysis about cybersecurity, digital rights, online disinformation, etc. Opinions my own.



Carlin Soos

@carlin soos

Follow

Info Studies PhD student @UCLA | Queer + trans academic (he/him) | Yelling about classification + food (also food classification)



ursanegro

@ursanegro

Follow

citoyen du monde. black. male. gay. wannabe comedian. your next husband. my asian age is late-40s.



Megan Rim

@MeganMRim

Follow

Doctoral candidate in American Culture and Digital Studies at UMICH



Angele Ch

@AngeleChristin

Follow

Technology, media, and sociology, among other things. Department of Communication, Stanford University.

Step #4: Create Lists based on

Themes
List URL

https://twitter.com/garrygolden/lists



Garry Golden

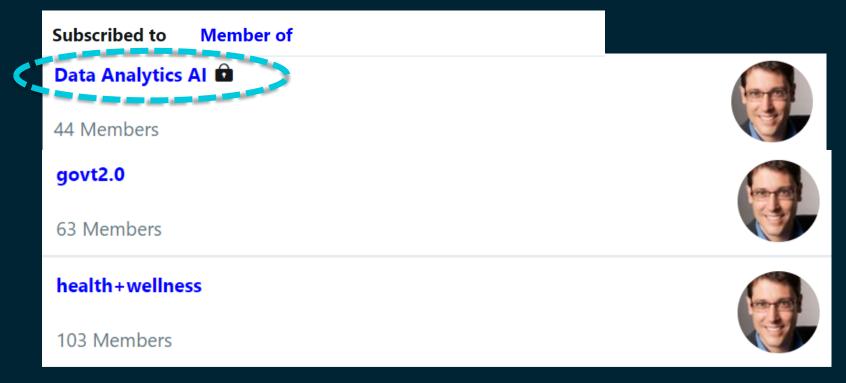
@garrygolden

Father to dinosaur + lava obsessed boys. Futurist w/ real clients. Tweets: Energy, Transportation, Learning, Crypto, Demographics, Deep Time, Art

Brooklyn, NY

& garrygolden.com

Ⅲ Joined April 2008



Get Started: Knowledge Graph



Hashtags

Search hash tags to find latest news, people to follow.

#knowledegegraph
#KG (less common)
#graph
#neo4J (Software)
#RDF
#Semanticweb
#LinkedData
#embeddings

Accounts to Follow

<u>@kidehen</u>

@ConnectedData

@namedgraph

@knowgraphs

@NgongaAxel

@DICEResearch

@shewardmills

Tip: Follow Conference tags: #ggs20 will reveal attendee Tweets (Global Graph Summit 2020)

Get Started: Data Science / Analytics



Hashtags

Search hash tags to find latest news, people to follow.

```
#datasci
#dataviz / #datavis
#dataBI (Business Intelligence)
#python
#jupyter
#dataproduct
#analytics
```

Accounts to Follow

A starter list of people and organizations to follow.

<u>@KirkDBorne</u>

@HDMmagazine

@Kaggle

@peteskomoroch

<u>@DataJunkie</u>

@Aheineike

@SmartDataCo

@dpatil

Tip: Look at who they Follow to expand your own network.

Get Started: NLP / Assistants



Hashtags

Search hash tags to find latest news, people to follow.

```
#NLP (Natural Language Processing)

#NLG (Natural Language Generation)

#NLU (Natural Language Understanding)

#voice

#convo (conversational)

#conversationalAl

#chatbots #bots

#assistant

#Al

#BERT / #GPT
```

Accounts to Follow

@ML NLP

@HuggingFace

@BarbaraPlank

@Biancacarlini

@ionandrou

<u>@EurNLP</u>

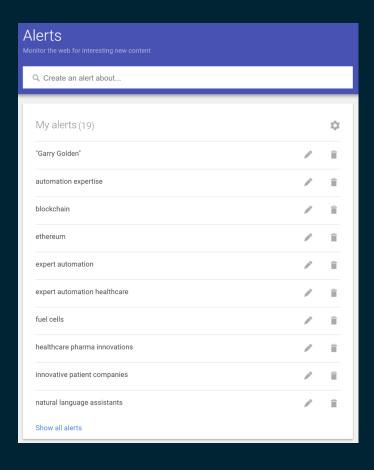
<u>@SebastianRuder</u>

@hadasbitra

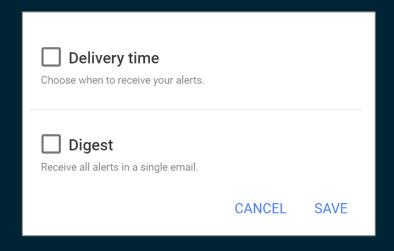
@khadijaelwakai

Google Alerts: Keywords

- 1) Go to: google.com/alerts
- 2) Enter Series of Keywords



User Filters to Manage Flows







Monitor the web for interesting new content

Q regtech

This will create an email alert for garrygolden@gmail.com.

Create Alert

Show options -

Alert preview

NEWS

US And UK FinTech And RegTech Leaders Featured On "CFTC Talks"

Exchange News Direct

The Commodity Futures Trading Commission provides a unique opportunity for "CFTC Talks" podcast listeners to hear about the agency's efforts to ...

What Awaits Legal Tech 2018-19?

Irish Tech News

4: **RegTech**. The industry began to develop in 2007, when the US was hit by the financial crisis. Many people blamed the problems of regulators, ...

ACAMS 6th Annual AML Risk Management Conference

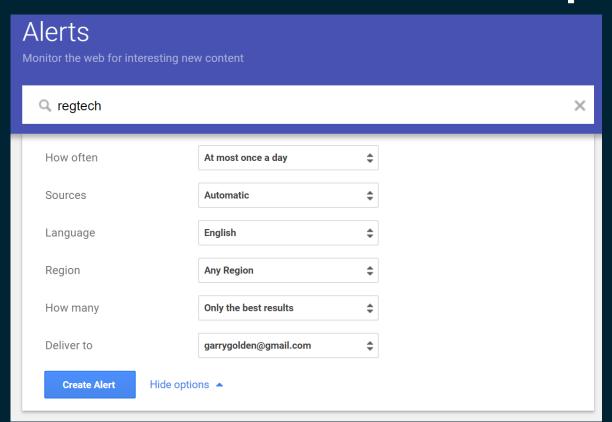
Bristol Herald Courier (press release) (blog)

The Growing Role of Artificial Intelligence and **Regtech** in Risk ManagementDeveloping and Executing a Sanctions Management Master Plan ...

Former CEO of Visa UK to Lead Crypto Startup

Global Banking And Finance Review (press release)

Marc has over 25 years of experience in Financial Services, FinTech and **RegTech**. He has been a long time advisor to MasterCard before joining ...

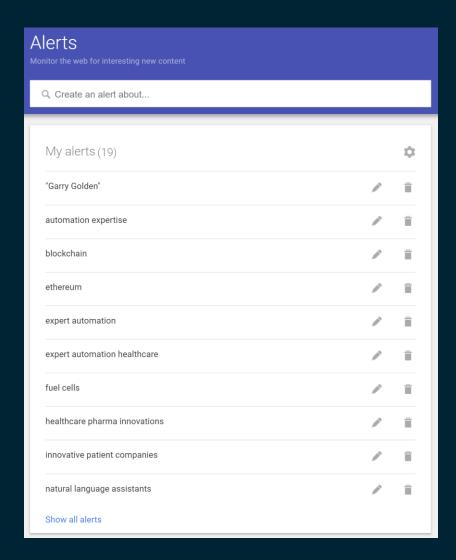


q regulatory innovation

X

- compliance innovation
- Tax Law Innovation

- Start with Ten Keywords
 Test variations;
 Delete Ineffective Keywords
- Start with Digest Mode
- Create a Gmail Folder to Avoid Crowding Inbox
- Yes, Google is Watching



LinkedIn: News & Insights





Samson Williams

Problem Solving Educator: Fintech | Blockchain | Crowdfunding | Humans

Where is the future of lawyering, in a #decentralized ecosystem? Some guick thoughts from Lewis Cohen, while at #Consensus2018. Checkout what he has to say about how #blockchain and entrepreneurship are shaping the future of law practice in Angela Angelovska-Wilson's new law firm www.DLXLaw.com (we all know whose really in charge).

Maureen L. Murat, Esq. DLX has a office in DC and NYC. You should connect with Angela if you haven't already.

Paras Kale Constantin Kogan Elena Merzhanova Sushil Singh CPA (Aust.) FRANCISCO BENEDITO Michiel Lips 林铭瀚



66 Likes · 12 Comments







Any Questions or Comments on Sourcing?

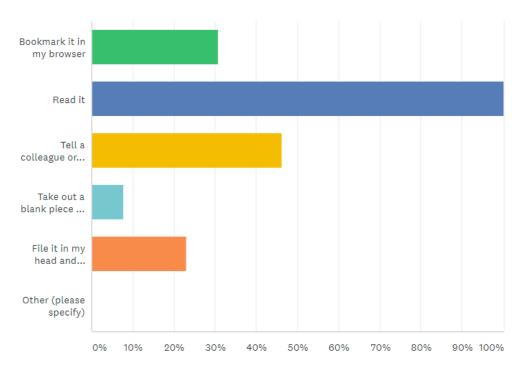






When I find an interesting story that challenges my view of the future, my first reaction is to... (Check all that apply)

Answered: 13 Skipped: 0



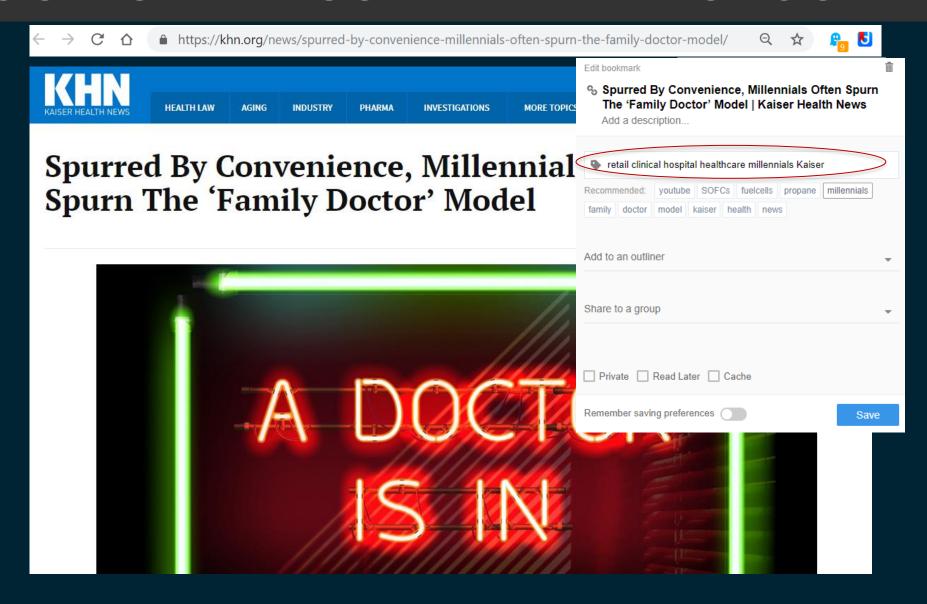
ANSWER CHOICES		RESPONSES	
Bookmark it in my browser		30.77%	4
Read it		100.00%	13
Tell a colleague or friend about		46.15%	6
Take out a blank piece of paper and draw out possible futures		7.69%	1
File it in my head and process it later		23.08%	3
Other (please specify)	Responses	0.00%	0
Total Respondents: 13			

Tool: Library Archive & Sharing Signals



'Tagging' 'Social Bookmarks'

TAGGING IN LESS THAN FIVE SECONDS



Goal: Library of 100 Signals

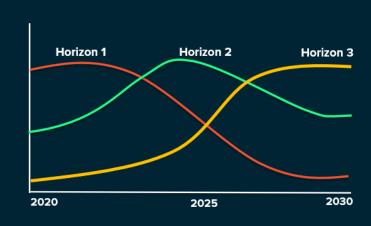


Page 1 of 86 results for "#SDOH"	Filter Privacy >	Date Updated	d Y
The Moral Determinants of Health Health Disparities JAMA JAMA Network jamanetwork.com feature healthcare policy moral morality SDOH		4 hours ago	:
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'Momnibus' legislation aims to help black moms Contemporary OBGYN ③ www.contemporaryobgyn.net news idea moms black women healthcare SDOH legislation	on	May 25, 2020	:

https://www.diigo.com/user/garrygolden/SDOH

Tags for Social Determinants of Health (SDOH)

Next Steps: Start Scanning for Signals



Scan for Horizons 2 & 3



Set up Signal Resources



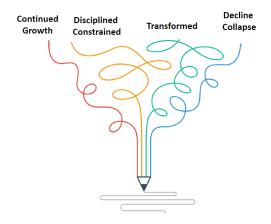
Start Tagging Top Signals



15 min. Morning Coffee & Twitter Session

- Scan Quickly
 Signals that Pass Sniff Test
- Scan Broadly
 Personal & Professional themes
 to Keep it Fun & Relevant
- Scan to Challenge Assumptions
 Less on confirming signals and themes
 I already understand

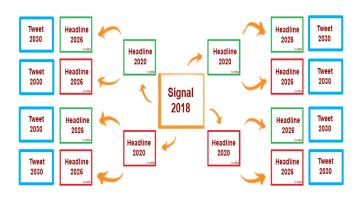
Turning Signals into Stories



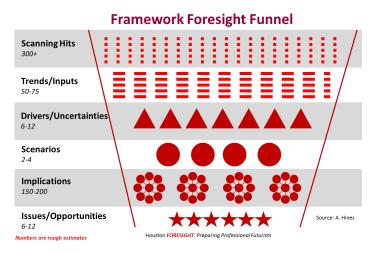
Four Futures



Trend Card Poker



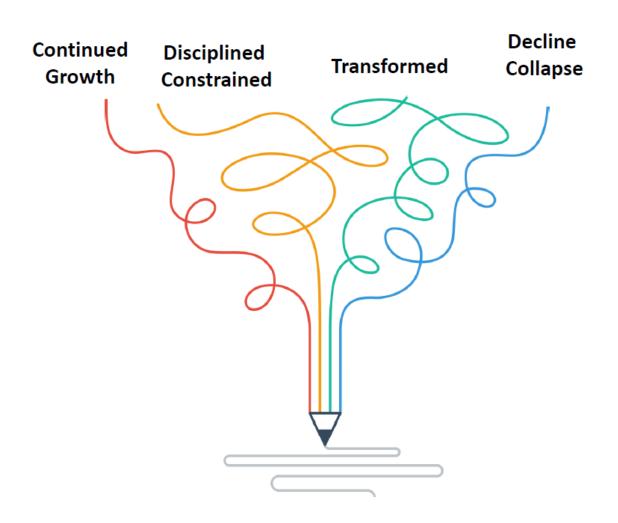
Futures Wheel



Framework Forecast

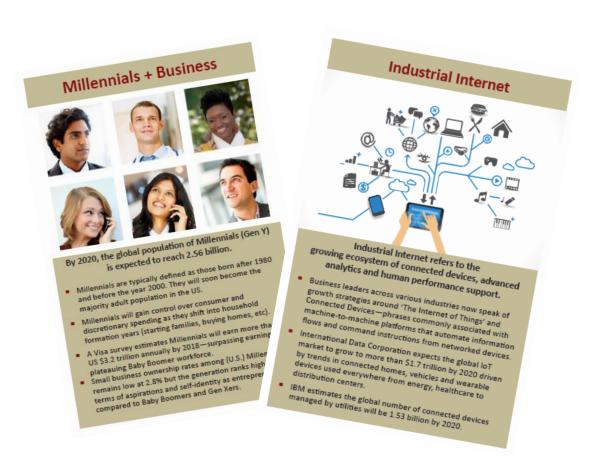
Turning Signals into Stories

Four Futures



Turning Signals into Stories

Trend Card Decks



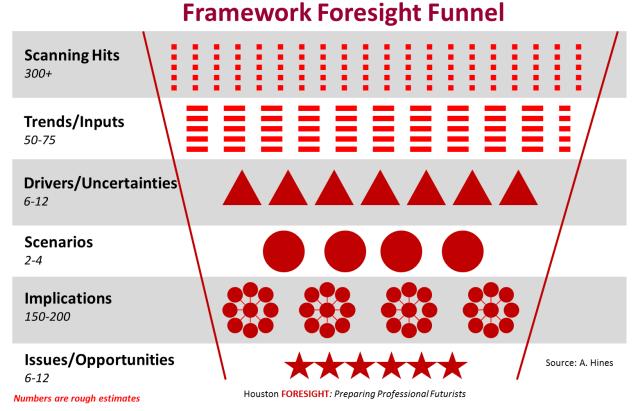
Futures Wheel: Mental Leaps via Fake Headlines

Trend Card Decks



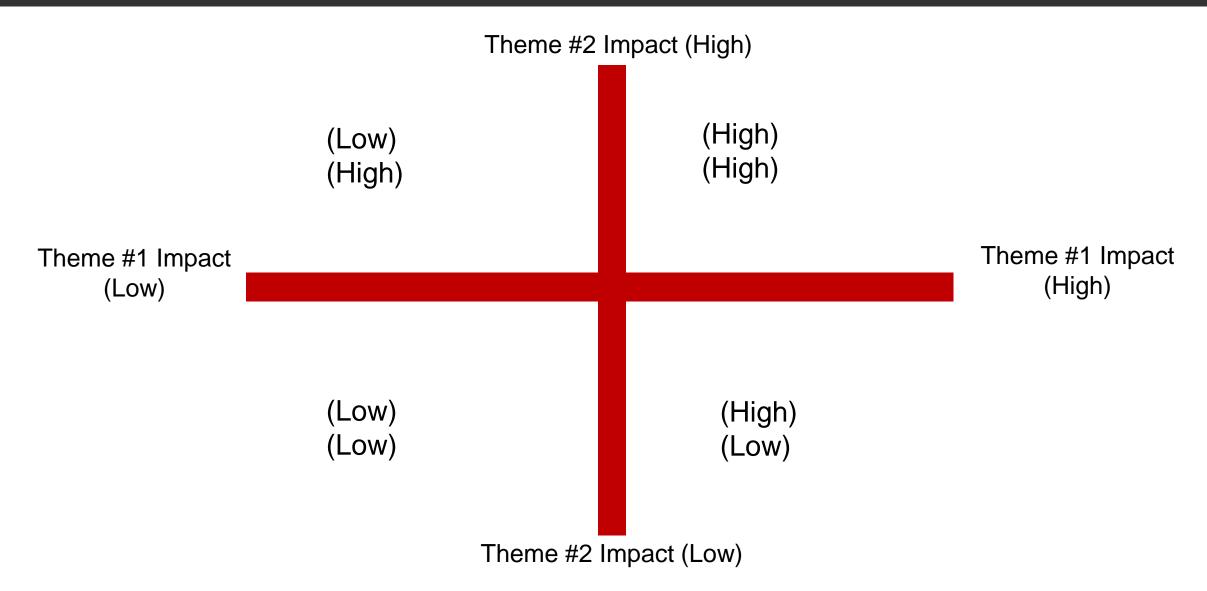
Signals: Inputs for Framework Forecasts

Framework Forecast





Option: Build Scenarios (GBN 4x4 Method)



Scenario – Define Axis Themes



Financial Resources (Low)
Technology Integration (High)

Financial Resources (High)
Technology Integration (High)

Financial Resources (Low)

Financial Resources (Low)
Technology Integration (Low)

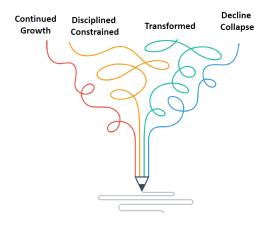
Financial Resources (High)

Financial Resources (High)
Technology Integration (Low)

Technology Integration (Low)

Scenarios for Planning and for Innovation

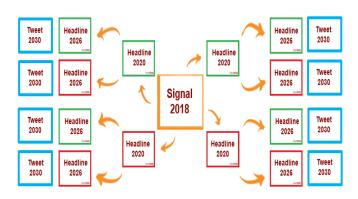
Webinars: Turning Signals into Stories



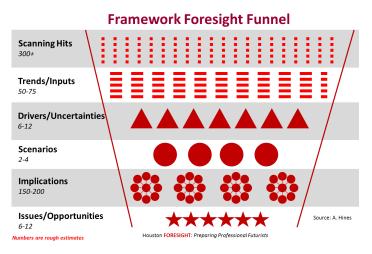
Four Futures



Trend Card Poker



Futures Wheel

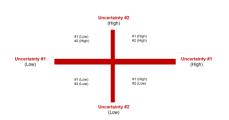


Framework Forecast

BACC Journey



| Tweet | Headline | 2008 | Headline | 2009 | He







Kickoff Sept 18th

Foresight 101
Scanning

Webinar #1
Oct 2nd

Futures Wheel Signals Teams Webinar #2
Oct 16th

Era-transitions
Scenarios

Webinar #3
Oct 30th

Four Futures Roadmaps **Presentation**

Nov 20th

Tips for Teams

In Five Years...

Generate weekly 'In Five Years...' questions for your team to answer. The provocations should take time to reflect before answering.

In five years, what entirely new capability will be our most innovative lever for transforming the (customer) experience?

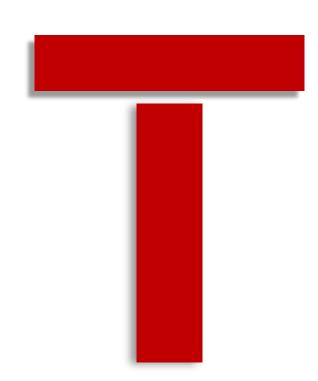
In five years, which non-traditional brand could innovate and make our current services irrelevant?

Tips for Teams

Launch Conversation: Future Skill sets

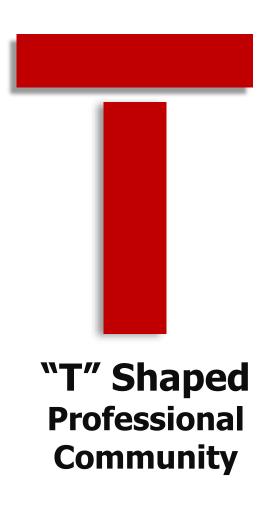


"I" Shaped Person Success via Specialization



"T" Shaped Person Success via Integration

Tips for Teams



Also Trained in?

Ethics
Behavior Science
Cyber Security
Systems Thinking
Experience Design
Universal Design

Psychology
Data Science
Crypto / Blockchain
Diversity, Equity
& Inclusion (DEI)