

Strategic Foresight Session

The Art & Science of Looking at the Future



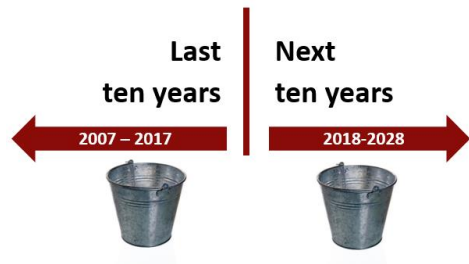
ne|tra

September 27, 2017

Garry Golden

Start

End



More or Less



Foresight

Demographics as Destiny
Spring State of America 2018: 353,364,000; China 2018: 1,455,545,000; India 2018: 1,357,823,000

Geography

Politics & Power

Advanced Technology

Mother Nature

Society

Activity



Wrap up



More or Less Change Ahead?





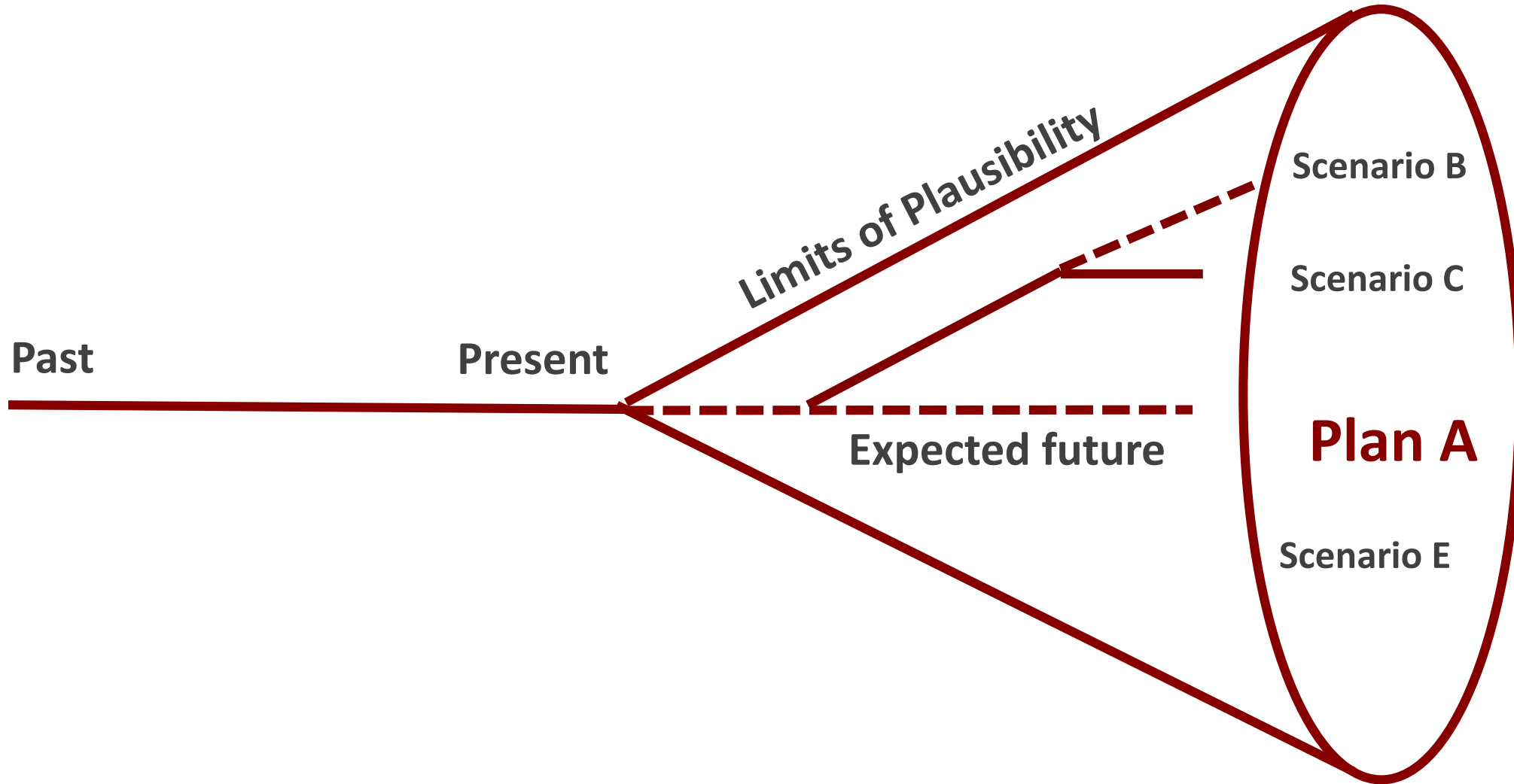
Thinking Like a Futurist?





Foresight 101: Cone of Plausibility

Multiple Outcomes, Multiple Time Horizons





Images Removed



**Every day I make an effort to move toward
what I do not understand.**

- Cellist, Yo-Yo Ma

Four Futures Thinking



**Continued
Growth**

**Disciplined
Constrained**

Transformed

**Decline
Collapse**



Foresight Activity:

Write the Four Futures of HR or Organization

**Continued
Growth**

**Disciplined
Constrained**

Transformed

**Decline
Collapse**



Fundamental Stages + Activities of Foresight

Investigate

- Horizon Scanning
STEEP Category Signals from:
Society
Technology
Environment
Economy
Politics
- Emerging Issues Analysis
(Will we do xyz?)
- Indicator Analysis
(Leading vs Lagging)

Imagine

- Forecasts
(Trend Extrapolation)
- Scenarios
(Alternative Assumptions)

Inspire

- Visioning & Backcasting
- Planning, Goal Setting & Roadmapping
- Transformation Management



Scanning for Signals of Change

VentureBeat

Chicago's Outcome Health hires Twitter engineering VP, its first big hire after \$500 million round

ANNA HENSEL @AHHENSEL AUGUST 28, 2017 10:15 AM



Change Healthcare will enable blockchain transactions


By Rachel Z. Arndt | September 25, 2017

Using the Linux Foundation's open source HyperLedger Fabric will enable Change's customers to work on analytics, revenue cycle and other services.




Collect & Share Signals as Social Bookmarks

Tools
drigo

healthcare  → [View Popular](#), [Search in Google](#)

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VentureBeat

Chicago's Outcome Health hires Twitter engineering VP, its first big hire after \$500 million round

ANNA HENSEL @AHHENSEL AUGUST 28, 2017 10:15 AM

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[Veyo taps Uber-like model for Medicaid-paid trips to the doctor - The San Diego Un](#) Sep 13, 17





In the News



Estonia is piloting a program with **Experience.ai** to capture workplace workflows and decision processes. The country's vision is for every worker to retain rights to workflow data and build a critical personal digital asset for the future.



True

False



AI *Design for Behavior Change*

Why Software is Eating the World...

THE WALL STREET JOURNAL.

By MARC ANDREESSEN

August 20, 2011



Social Norms for the Anonymous-Access Web

1993


“On the Internet, nobody knows you’re a dog.”

“On Facebook, 273 people know I’m a dog.
The rest can only see my limited profile.”

Social Norms & the Social Web

2008





Everyone knows I'm
working on some
personal growth issues

Assumption:
The web is becoming a platform
for managing outcomes &
personal behavior change.

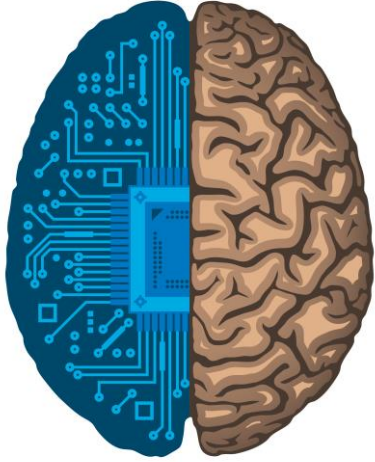
Who will deliver the nudges at work and with brands?

Race to Build Intelligent Assistants



“...it is clear that the most powerful technology companies are investing immense resources to make virtual intelligent assistants ubiquitous before the end of the decade”

- Daniel Nadler, CEO of Kensho



Assumption to Explore

By 2022, our human talent will work with Intelligent Assistants

What is our Bridge Strategy?

Humanizing AI

(Cultures Eats Automation Strategy)

Create Experience Data

(Machine Readable Workflows)





Can we all agree...?

Data isn't truth, but language. It can help us decide or express the truth, but data never is the truth.

- Deanna Day



**Social
Data**



**Health
Data**



**Device +
Infrastructure**

EXPERIENCE
API

“I did this...”

**Learning & Life
Experience Data**

Experience Data Appears Inside Workplace



Course



“I did this...”

Statements



Real World

Seamless Integrated into

- Software products
- Connected Tools
- Manager & Team Tools



Scenario: Talent Embraces Experience Capture Analytics



"I did this..."
Statements

- Lucy **read** an article on virtual reality for aging populations
- Lucy **opened** an Evernote folder on aging solutions
- Lucy **watched** a Youtube video on Social VR Experiences for Aging Boomers
- Lucy **interviewed** the Director of MIT's Age Lab
- Lucy **attended** an MIT workshop on VR simulations
- Lucy **wore** an 'aging suit' at MIT Age Lab
- Lucy **mentored** with the Head of Innovation at AARP
- Lucy **designed** a new VR social space using Facebook Oculus dev kit
- Lucy **won** an Webbie award for Social VR platform
- Lucy **taught** a Coursera MOOC on Universal Design and VR experiences
- Lucy **was hired** as head of Social VR for Aging Populations at Facebook



Source of VUCA

**What Happens if Experience Data
Becomes Our Most Valuable Internal Asset**



“I did this...”
Statements

How do we approach regulatory?

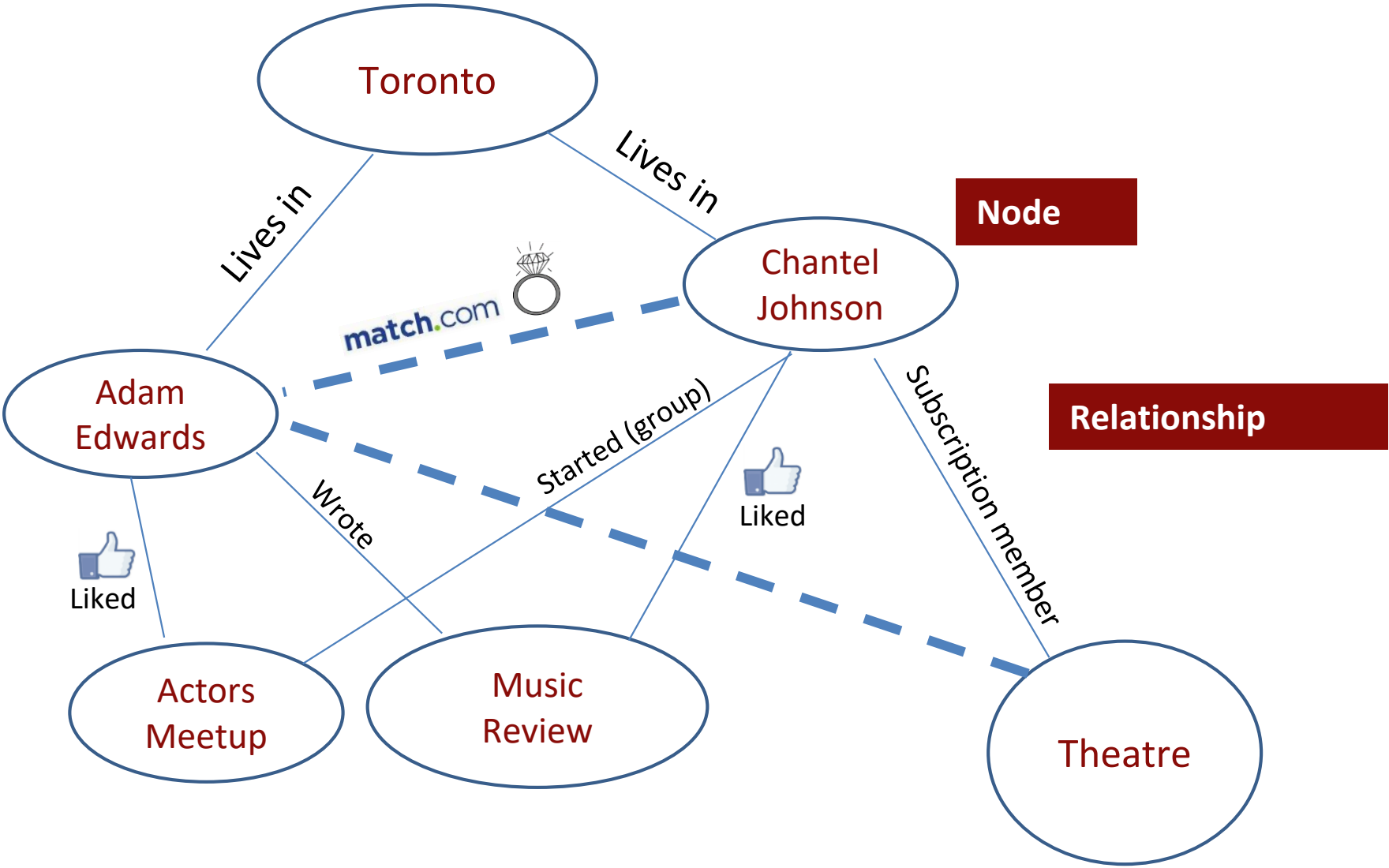
How do we make sense of it?

How do we avoid the creepy line?

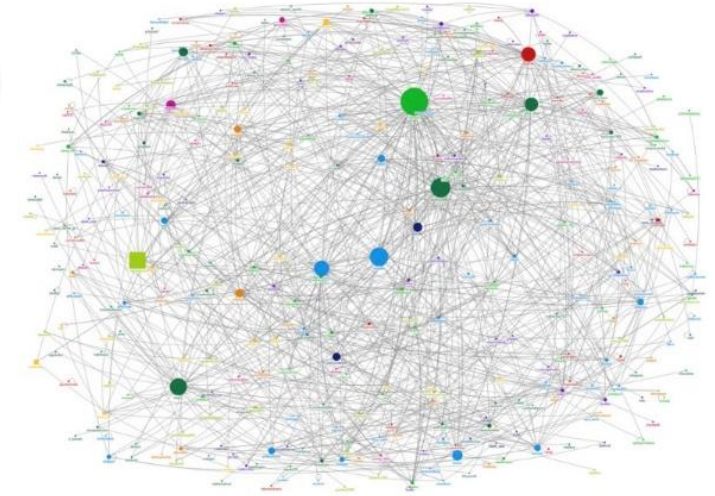
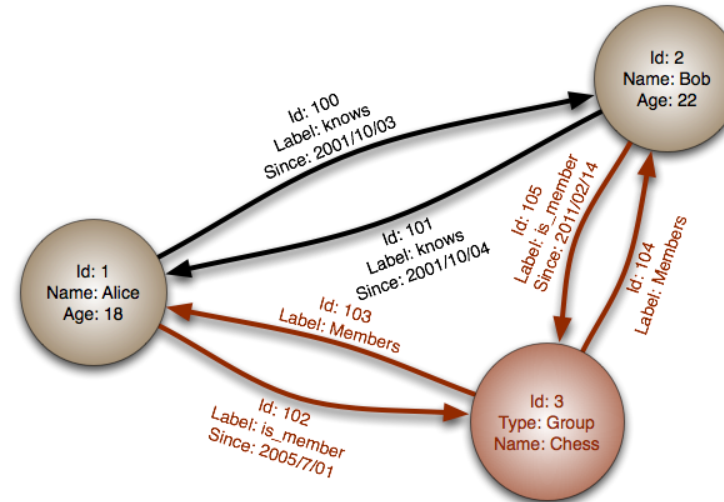
How do we structure the data?



Graph Database = Understanding Relationships, Connections + Pathways



Connected Data Continues to Transform the World



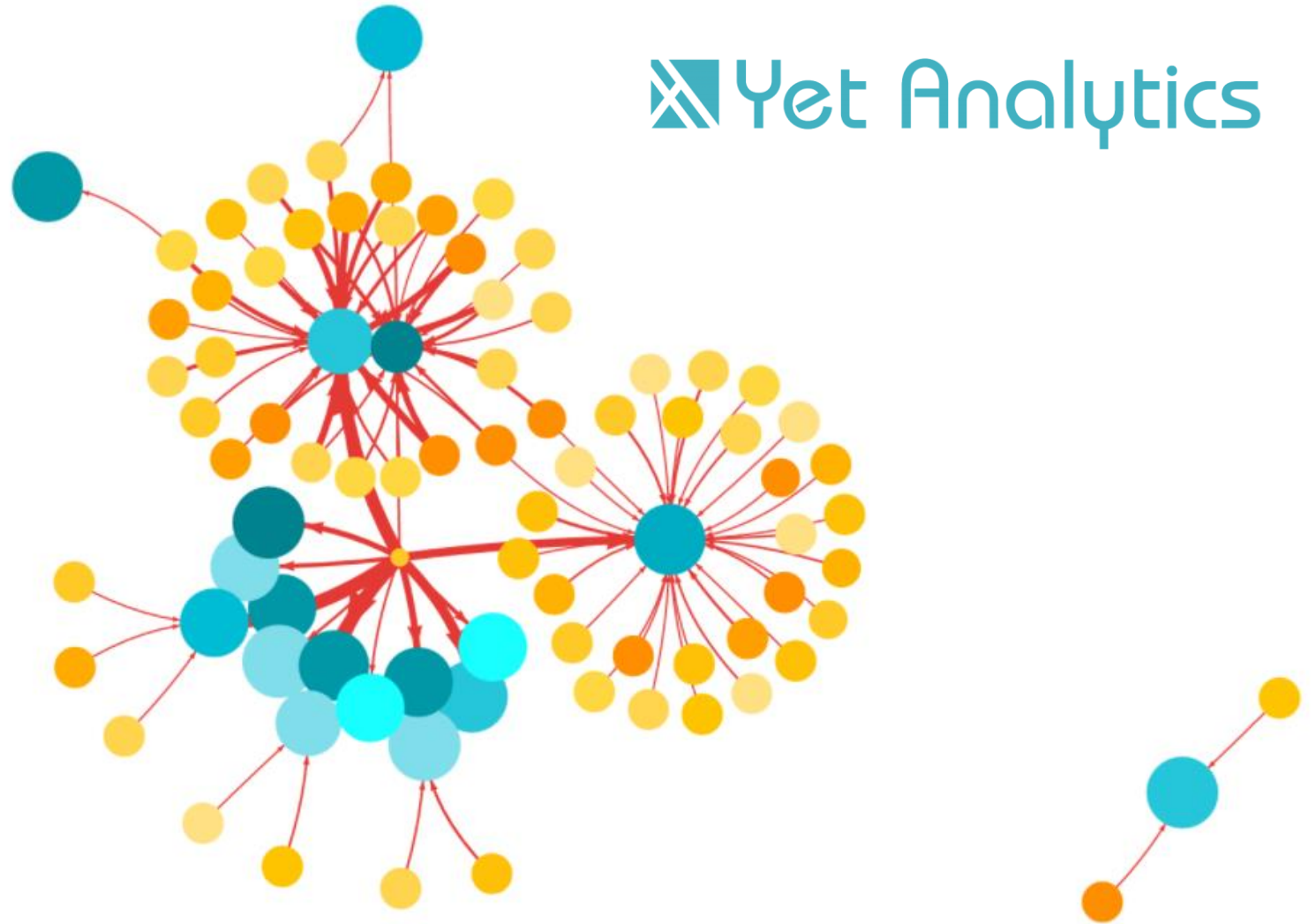
Value of our
Social Graph

Entering an Era of
Experience Graph?



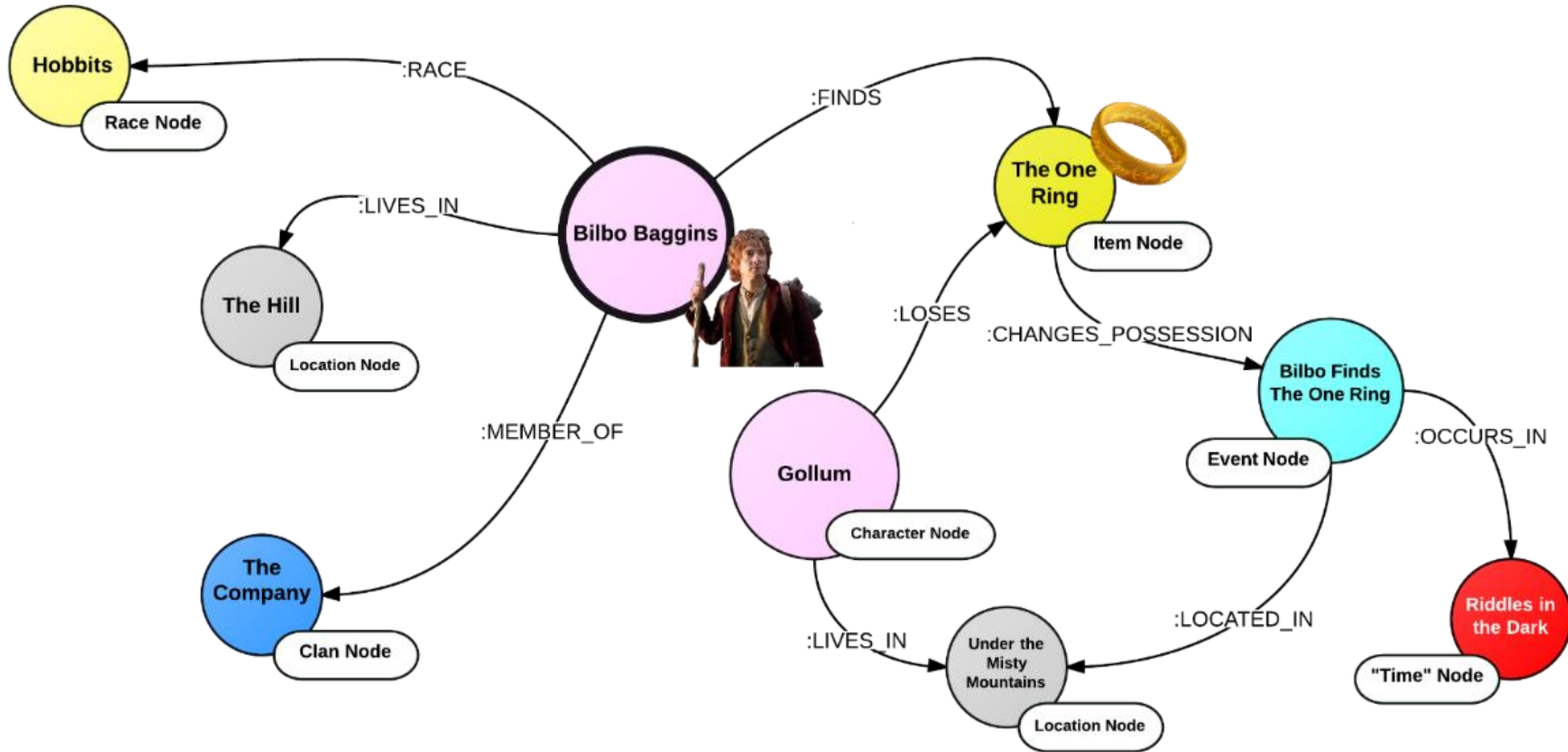
Yellow are people. Blue are the things they do.

 Yet Analytics



Understanding How Our Organizations Operate...

How might we create an Experience Graph for engagement and performance support?



Mirrors the *Real World* to Reveal
Influencer Profiles, Decision Pathways and Recommendations

Data Related Sources VUCA

How might think differently about

***Experience Data* and its impact on our organization?**



Learning Curve Starts Now!

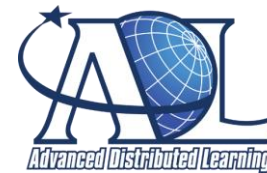
Push xAPI / LRS Beyond L&D



Connected Data + Graph Analytics



Get Involved in Working Groups



End



Demographics as Destiny
Spring State of America 2019: 352,364,000
China 2019: 1,455,545,000
India 2019: 1,357,823,000

Geography
World map

Politics & Power
Stack of white blocks with 'POLITICS' written on them

Advanced Technology
DNA helix, brain, and molecular structures

Mother Nature
Green tree, brown soil, and black hole

Society
People icons, ladder, and 'Inequality' text



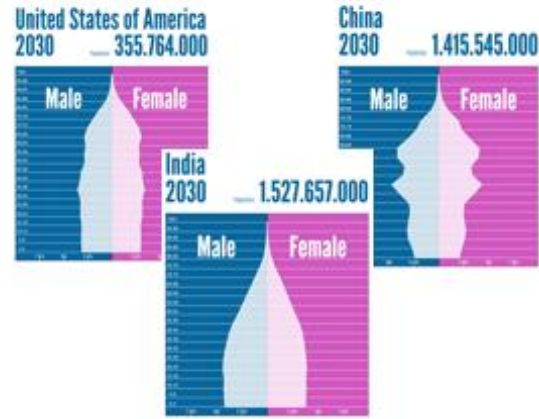
Activity

Wrap up



Sources of VUCA

Demographics as Destiny



Geography



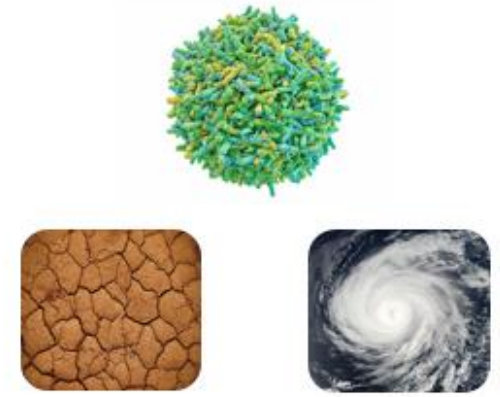
Politics & Power



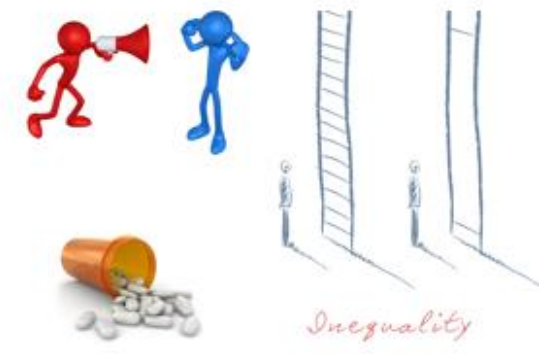
Advanced Technology



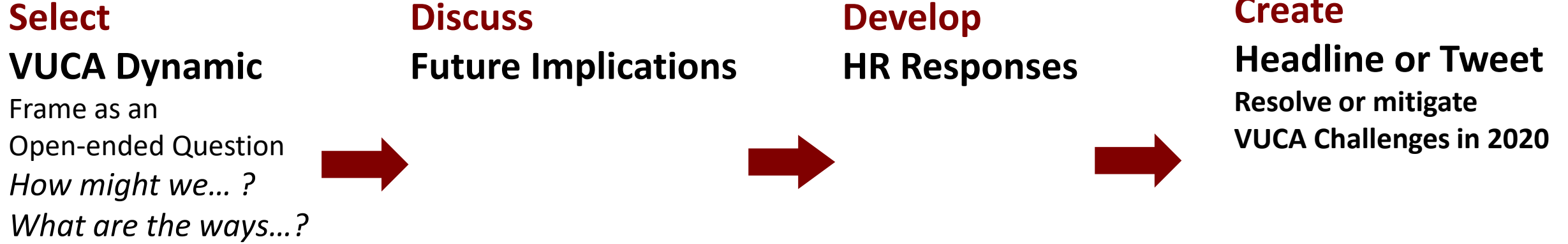
Mother Nature



Society



Process



Select
VUCA Dynamic

How might we approach privacy and risks associated with collecting workplace performance data?

Discuss
Future Implications

Decisions on:

- Ownership, Control + Access of Data
- Cultural dynamic of more openness and self-awareness

Develop
HR Responses

- Pilot xAPI Data
- Proactive Policies

Create
Headline or Tweet
Resolve or mitigate
VUCA Challenges in 2020

Supreme Court Rules in Favor of Employee Owned Work Experience Data

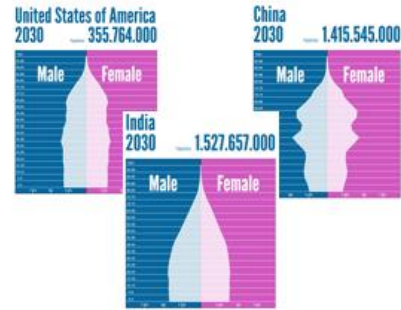
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L&D Department Signs IBM Watson Contract for Performance Support



Sources of VUCA

Demographics as Destiny



Geography



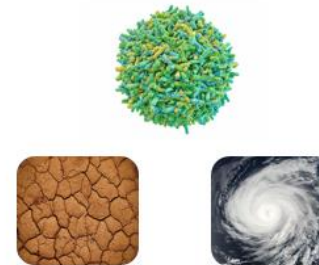
Politics & Power



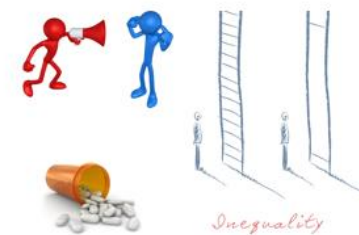
Advanced Technology



Mother Nature



Society



What is the biggest risk we should take over the next five years to align with the VUCA future?



**Who might be our most radical partner
to overcome VUCA dynamics?**



Step # 1

Create a Healthy Sense of Urgency & Culture Aligned Around Anticipation

*On the Plateau
'Managing the Decline'*

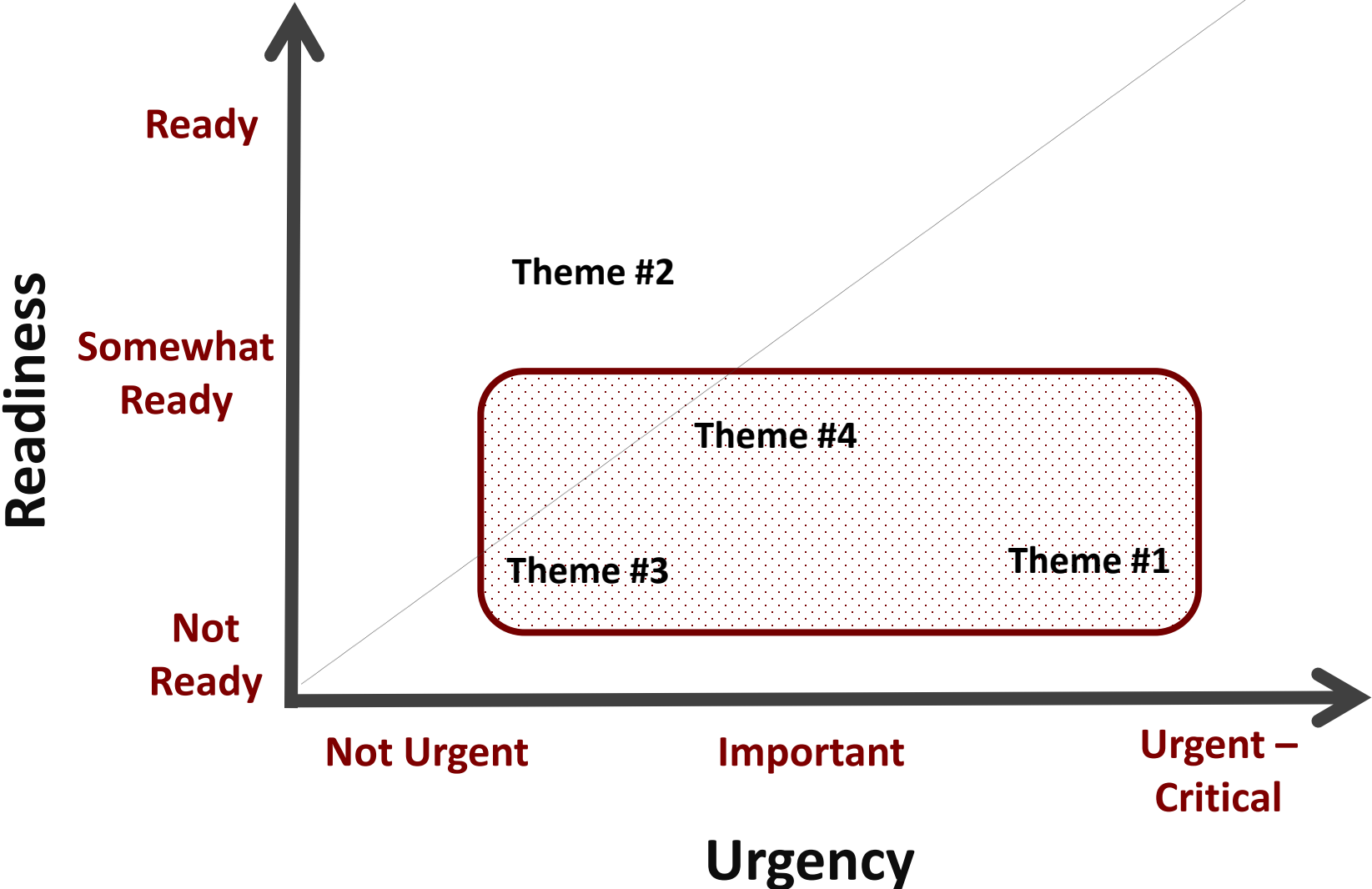
- Incumbent mindset
- Incremental Improvement
- Fear, Uncertainty, Doubt & Denial

*Big Bets,
Small Steps*

- Entrepreneurial mindset
- *Prototyping*
Transformative Change
- *Failing Forward*

Step #2:

Take a Pulse Check on Emerging Trends vs Organizational Appetite

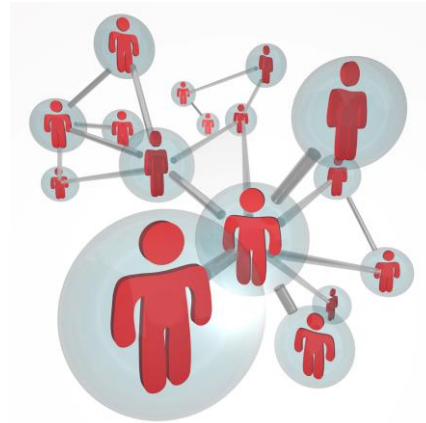


Step #3

Start a Signals Team: Follow Those Who Imagine Different Futures



**Blockchain &
Smart Contracts**



**Graph Analytics
*Connected Data***



@onboardhealth

**Industry Issues on
Talent Development**



Step #4

Find the Right 'Killer Questions' to Brainstorm Ideas

Following the success of HP's Chief Innovation Officer Phil McKinney, generate a weekly 'Killer Question' email message or 'Twitter' conversation that spurs conversation about human resource experiences.

What is a function or department that does not exist today but will be our most innovative lever of change in five years?

Which popular consumer brand today could make us irrelevant in five years?



Step #5

Write Job Descriptions for T-Shaped Talent



“I” Shaped
Success via Specialization



“T” Shaped
Success via Many Paths



Garry Golden

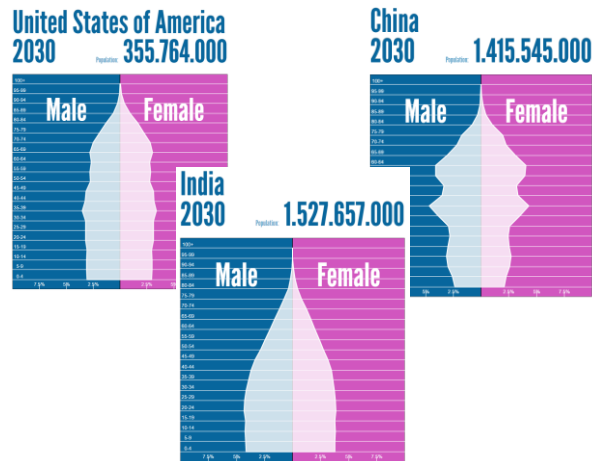
garrygolden@gmail.com

Two Rs

PDF + Resources: garrygolden.com/Sept27



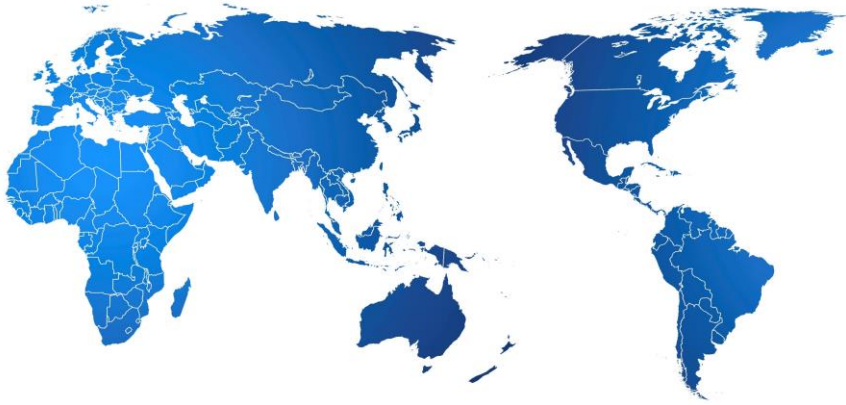
Demographics as Destiny



- Aging Populations
- Millennials = Household Formation
- Youth (Adult) Unemployment
- Urbanization & Mega-city Dynamics
- Rural + Small Town Resiliency
- Immigration / Migration



Geography



- Shifts in Political and Economic Alliances
(e.g. *South to South* economy)
- Empowered Non-State Actors
(e.g. Cyber Hackers to Philanthropists)
- Resource Wealth (Curse)
- Infrastructure & Global Connectivity
- Geographic Advantages (Liabilities)
- Regional Conflicts + Destabilization
- Localization of Workforce & Value Chain



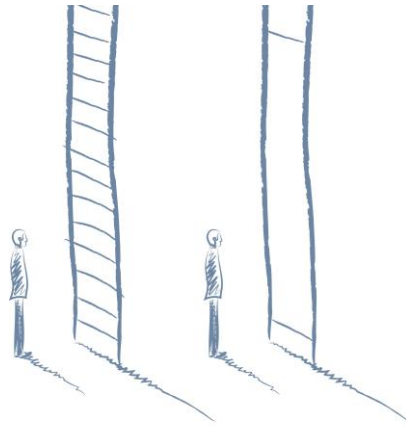
Politics & Power



- Politics as Usual + Politics as Unusual
- Polarization of Civic Discourse
- Ballot Initiatives
- Fiscal & Monetary Policy
- Regulatory Frameworks + *Regtech*
- Alternative Models to *Capitalism*
- Decentralized Cooperation Models
(e.g. Blockchain led Innovations)
- Social Impact Investing
- Intersections with:**
Media, Education, Brands, Regulations



Society



Inequality

- Polarization of Civic Discourse
- Human Rights & Civil Rights
- Systemic Issues of Inequality
- Emergence of Global Value Systems
(Traditional, Modern, Integral)
- Mental Health and Wellness
- Substance Abuse
- Mistrust of Government
- Role of Civic + Cultural Institutions
- Intersections with:**
 - Expanding Notions of Identity;
 - Battle for Local Control vs Interdependent Solutions;
 - Social Development Patterns



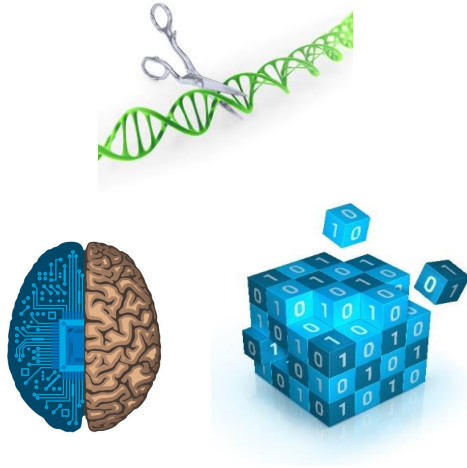
Mother Nature



- Regional Epidemics / Global Pandemics
- Ocean-driven Events Related to Flooding, Hurricanes and Droughts
- Urban Air Quality
- Natural Disasters (Earthquakes; Volcanoes)
- Species Extinction → Evasive
- Resource Management & Control (e.g. water rights, forests, precious minerals)



Advanced Technology

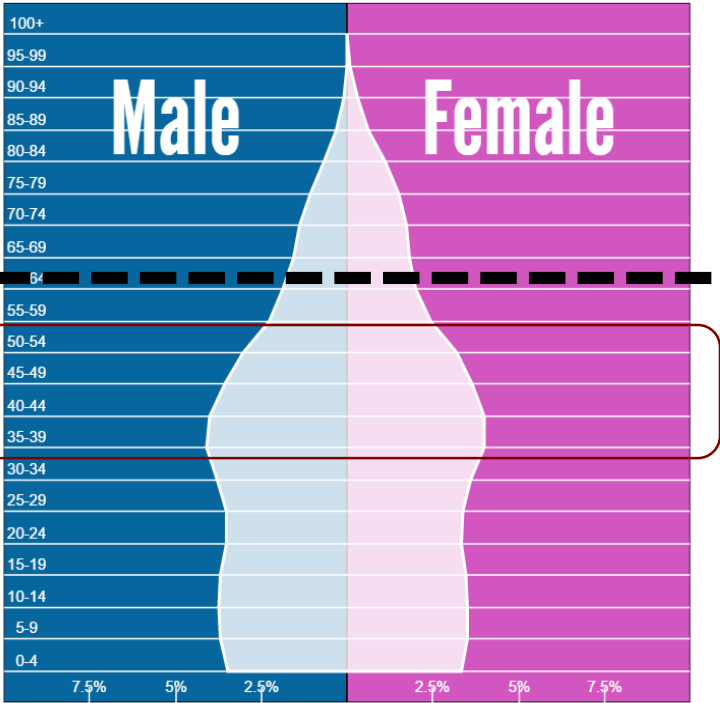


- Data-driven Innovation & Prescriptive Analytics
- Artificial Intelligence, Automation & Augmentation of Work
- Emergence of Autonomous Vehicles & Robotics
- Blockchain & Smart Contracts
- Biotechnology & Life Sciences
- Nano-Materials Science & Engineering
- Virtual & Augmented Reality
- Neuro + Cognitive Interfaces
- Industrial Activities in Space

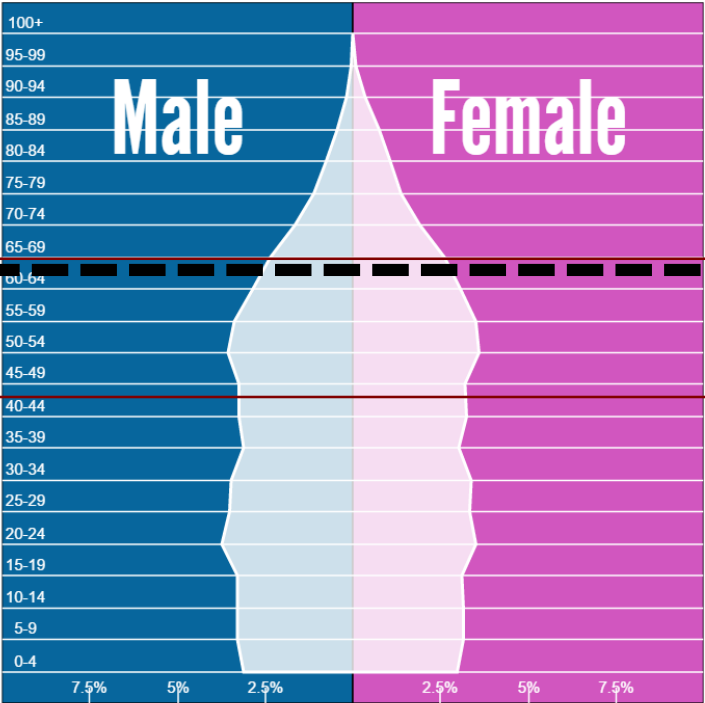


U.S. = Aging Boomers + Fading *Demographic Dividend*

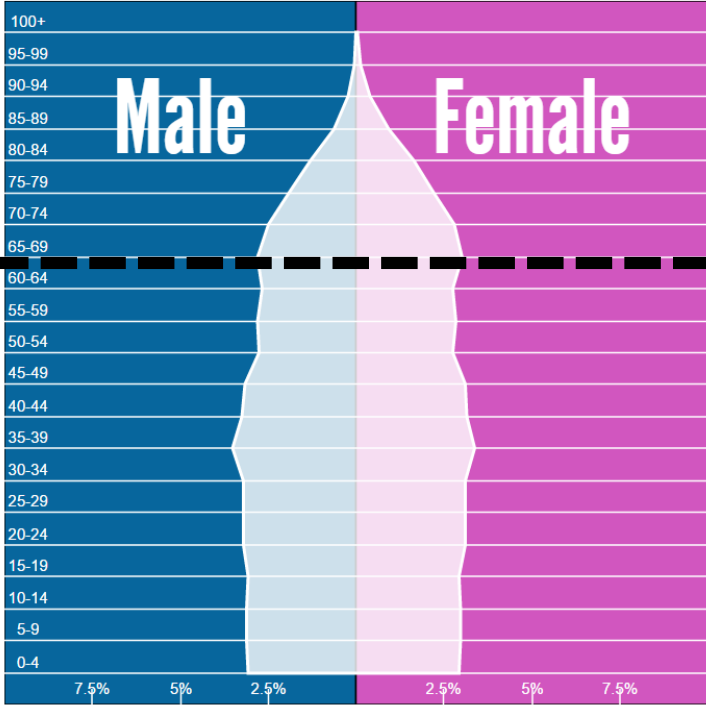
United States of America
2000
Population: 282.895.000



United States of America
2015
Population: 321.773.000



United States of America
2030
Population: 355.764.000



Source: populationpyramid.net